

# Madhvani



**Group Magazine**

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**President Inaugurates Expanded Sugar  
Factory and Power Generation Plant**

**NSSF honours Madhvani Group**

**Kakira Earns OHSAS 18001 International  
Certification**



# KAKIRA SUGAR

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# Editor's Note

Dear readers,

I welcome you to yet another edition of the Madhvani Group Magazine. A magazine that updates you on latest news and developments within Madhvani Group.

So much did transpire during the last quarter of the year 2014 in all sections of the Group. In December, Kakira Sugar limited the flagship company of the Madhvani Group received the BS OHSAS international safety certification after a final audit by NEMKO.

Earlier in the year Madhvani Group was recognized with an award from NSSF as the most compliant employer in Jinja District. Hardly had the news sank in, than the President visited Kakira Sugar to inaugurate the expanded sugar factory and the co-generation plant.

Marasa Africa welcomed on board new team members at Silverback and Mweya Safari lodges, while Paraa Safari Lodge hosted the great-great-grandchildren of the famous Sir Samuel Baker. Mara Leisure Camp recently completed a stunning honeymoon tent.

In this issue we welcome SARAYA manufacturing to the Madhvani Group. The company located at Kakira produces alcohol based hand sanitizers.

This magazine will update you on what is happening at Kakira Sweets and Confectionery, the chilli project at Kajjansi Roses, Madhvani Tea, and so much more.

I am grateful to everyone that has contributed to this magazine from all over the Madhvani Group, thank you very much.

Have a nice reading.

Karl R. Ssentongo

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- 4 President inaugurates expanded sugar factory and power generation plant
- 5 NSSF honours Madhvani Group
- 6 Kakira earns OHSAS 18001 International Certification
- 7 Kakira set to commission modern Effluent Treatment Plant
- 8 Kakira Sugar contributes Shs15m toward "Etofaali" Drive
- 9 East African Underwriters gets new home
- 10 Madhvani Tea certified
- 11 Kajjansi Roses Ltd. attains global certification
- 12 Paraa Safari Lodge receives ranking on global scene
- 13 Marasa Africa joins Uganda Conservation Foundation to call attention to the plight of lions
- 14 Marasa Africa partners with Brussels Airlines to raise funds for Comprehensive Rehabilitation Services in Uganda
- 18 Fruit Drops candy launched with a bang!
- 19 TPSC (U) Limited flies higher 16 years and counting
- 20 Liberty Life Assurance unveils new retail products
- 22 EADL opens Kohler Showroom
- 23 Jinja Sailing Club rewards guests
- 24 Kenya - Mara Leisure Camp honeymoon tent completed
- 24 Kenya - A Professor's experience at The Ark with "Pack for a Purpose"
- 25 SARAYA teams up with Madhvani Group
- 26 Marasa roundup
- 26 Aberdare Country Club Wellness Center and Spa to introduce Ayurvedic treatments
- 29 Madhvani Foundation news
- 30 Marasa India launches second hotel
- 32 Excel Construction Limited excels
- 32 East African Packaging Solutions commissions new printing line
- 33 Sports roundup







# President inaugurates expanded sugar factory and power generation plant



The expansion project cost USD 75 million, with cane crushing capacity increasing from 3,500 to 7,000 tonnes a day translating into 180,000 tonnes of sugar per annum. Currently power generation is 51MW, of which 32MW are supplied to the national grid.

Plans to set up an ethanol distillery worth USD 35 million expected to produce 20 million litres annually were addressed to the president.

In a brief address to the out-grower farmers, company employees and well wishers gathering before head office open space, the President called on farmers to cooperate harmoniously and transparently with KSL when negotiating cane price, for the good of the sugar industry. He cautioned farmers not be callous.

The President was accompanied by the Speaker of Parliament Hon. Rebecca Kadaga, Minister of Energy and Mineral Resources Hon. Irene Muloni, Minister of Trade, Industry and Economic development Hon. Amelia Kyambadde, Minister of Lands, Housing and Urban Development Hon. Daudi Migereko, Jinja Municipality West MP Hon. Balyeku Moses Grace and a number of local leaders.

President Yoweri Kaguta Museveni on January 28, 2015 visited Kakira Sugar Limited (KSL) to inaugurate the recently expanded sugar factory and power generation plant at Kakira estate.

The president was welcomed at Kakira Sugar Limited by Joint Managing Directors Mayur Madhvani, Kamlesh Madhvani and members of the Madhvani Family.

The afternoon visit started with a presentation in the board room, followed by a tour of the factory and power house. The President then cut a yellow ribbon to officially declare the expanded factory and power generation plant open.



## NSSF honours Madhvani Group

The National Social Security Fund (NSSF) has honoured the Madhvani Group for being the Most Compliant Employer in Jinja District.

The award was presented to the Director Mayur Madhvani by NSSF Managing Director Richard Patrick Byaruhanga at Kakira. Kakira Sugar alone contributes Shs3.5 billion to the national fund annually.

Reacting to the award received Mr. Mayur was grateful that Madhvani Group employees are to benefit from their contributions as the fund diversifies into a number investment ventures, but above all that the contributors' monies are safe. Mr. Byaruhanga applauded Madhvani Group for not only provide employment to large numbers, but for also ensuring that employee contributions are remitted to the fund.

NSSF the national saving scheme mandated by government has 570,000 active members from 13,000 registered employers with contributions mounting to Shs5 trillion.

To quell fears about funds mismanagement the MD made an illustrative presentation showing how funds are managed and responsibly invested in Uganda, Kenya and Tanzania. Currently NSSF has an 81% investment in fixed income securities (Bonds), 9% in equity (Stock shares) and 10% in real estate (Buildings and prime land).

You can access your benefits if you are 55 years and above. If you are 50 years, and out of employment for at least a year, if you have a terminal illness like cancer or in case of death your family can claim your benefits. You should expect to be paid between 10 to 15 days.





# Kakira Earns OHSAS 18001 International Certification



NEMKO, an international standards certification body based in Norway, carried out the final Occupational Health and Safety Management System audit at Kakira Sugar Limited to ascertain compliance to the BS OHSAS 18001:2007 system.

Prior to certification, committed teams invested time studying, formulating and implementing a health and safety management system since January 2014.

The certificate number 907122 issued on December 18, 2014 will run till December 18, 2018. The certificate was accompanied by an IQNET confirmation certificate from The International Certification Network, an international umbrella organization of standard systems certifying agencies based in Switzerland.

The effectiveness of the system will depend on the comprehensive Hazard Identification and Risk Assessment (HIRA) process by sectional teams. An effective HIRA process will ultimately lead to zero injuries in the factory, thus the following benefits are anticipated:

1. Reduced potential for incidents and accidents.
2. Improved health, safety awareness and performance.
3. Increased human and machine productivity through better incident management.
4. Reduced insurance premiums.
5. Legal compliance and elimination of penalties.

Hence, to achieve the system goals every one must cooperate by attending training, obeying instructions, taking precaution and adopting safe behaviour.



## Kakira set to commission modern Effluent Treatment Plant



to the effluent to act as nutrients for the essential bacteria. It is here still that, 80-85% of Chemical Oxygen Demand (COD) and Bio-chemical Oxygen Demand (BOD) impurities are removed.

Furthermore, in the UASBR Tank biogas is generated and conveyed to a gas holder tank. The biogas is burned to form carbon dioxide utilized by the plants/sugar cane and water in the atmosphere to form rain.

The liquid effluent will now over flow to the fifth unit, the Aeration Tank, here oxygen is bubbled through to oxidize the carbonaceous as well as the nitrogenous matter. This removes most of the remaining COD and BOD impurities by 90-95%.

The Secondary Clarifier is the sixth unit that the effluent will over flow into. Here, any remaining heavy particles (sludge) settle at the bottom.

Finally, clear water conforming to NEMA standards, is ready for final discharge. However, sludge collected at the bottom of this tank is taken to the Centrifuge Decanter rotating at 4000 gravitational force, separating the solids from the water. The solids are used as manure in the sugarcane fields and the water can be used for irrigation purposes.

The Effluent Treatment Plant was designed by Spenomatic [K] Limited and constructed by Excel Construction Limited.

Kakira Sugar Limited (KSL) is set to commission a Shs2 billion Effluent Treatment Plant (ETP). The modern plant using the activated sludge process is in line with management's mission statement of creating a sustainable environment.

Construction started in May 2013, and after a number of monitoring and evaluation visits National Environment Management Authority (NEMA) issued KSL with a license to own and operate the waste treatment plant.

The ETP consists of seven interconnected tanks occupying approximately one acre. The plant treats 3,000m<sup>3</sup> of effluent a day from sugar and sweet factories.

### How the plant operates

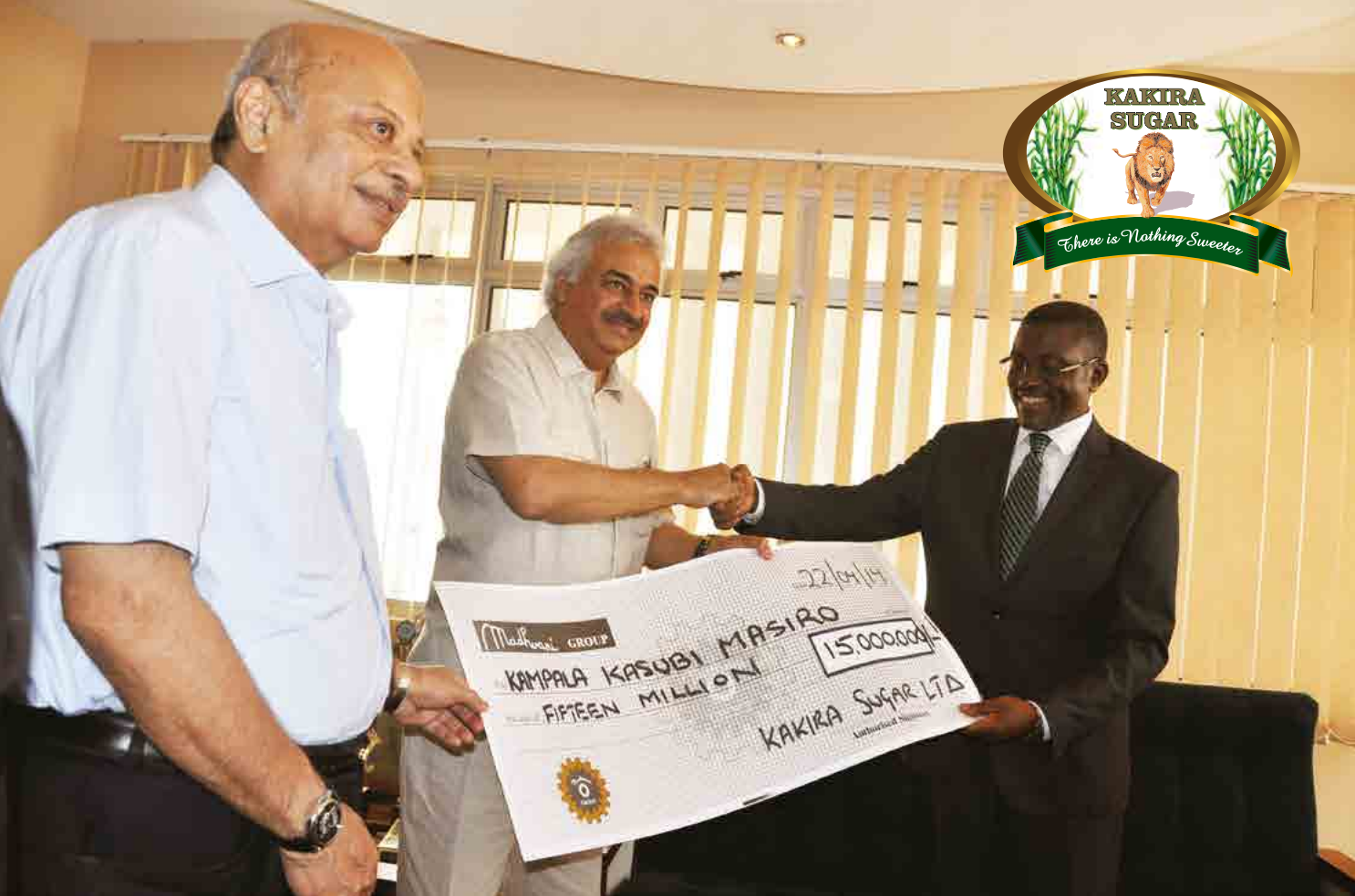
First, the raw effluent is received in a screen chamber where large particles are sieved, and then it moves to a chamber where oil is separated out. The effluent now flows into first main unit known as the Equalization Tank where lime is added and mixed to form a balanced concentrate.

The effluent is now pumped into the second unit called the Primary Clarifier. Here, heavy particles (sludge) settle at the bottom while clear effluent overflows into a third unit, the Up flow Anaerobic Sludge Blanket (UASB) Feed Tank.

From the UASB Feed Tank, the process continues into the Up flow Anaerobic Sludge Blanket Reactor (UASBR) Tank. Here, Di-Ammonium Phosphate (DAP) and Urea are added







## KAKIRA SUGAR contributes Shs15m toward "Etofaali" Drive

Kakira Sugar Limited has made a contribution of Shs15m to the Etofaali (brick) fundraising drive, chaired by Buganda Kingdom KatiKkiro (Premier) Charles Peter Mayiga.

Directors Mayur and Pratap Madhvani received the Premier. In a board room meeting Mr. Mayur Madhvani briefed him about the history of Kakira Sugar Limited (KSL), the current factory expansion, increased sugarcane crushing, green power generation, large numbers of human capital and our corporate social responsibility programme.

Director Mayur revealed KSL's near future plan of investing in ethanol production, with intent to produce 20 million litres per annum. Uganda's Renewable Energy Policy 2007 supports the blending of bio-fuels with petrol and diesel up to 20%. He reiterated the necessity of government support for this project.

Awed by the infrastructure and operations at KSL, the Katikkiro said, "Every country needs industries; it's good to have you back and the benefits are there for everyone to see. If you are involved in Corporate Social Responsibility, pay taxes, then this is a national asset that is causing social and economic transformation." He urged employees to take Kakira Sugar as personal property, work hard and develop it.

The Katikkiro later handed over a certificate of appreciation for Kakira Sugar Limited's earlier contribution of Shs100m to the

Kingdom towards the reconstruction of the Royal tombs in Kasubi that were razed to the ground by a fire on March 16, 2010. The Shs15m is an extra contribution towards the same cause.

The Kasubi Tombs were first constructed in 1881, and house the remains of four Buganda kings.

The Katikkiro later toured the sugar factory where he was amazed with the technological advancement and the environmentally friendly practices adopted by the company.

This fundraising drive geared towards the restoration of Kasubi Tombs started in September 2013 and has seen contributions gross over US\$3.5 billion.



## East African Underwriters Limited gets new home to serve you better



East African Underwriters Limited (EAUL) has moved to a new spacious, modern home. Our offices effective January 1, 2015 are located at Plot 99 Buganda Road opposite YMCA – Wandegeya, in Kampala.

EAUL sits on the third floor of the Madhvani Group modern office building in the heart of Kampala.

As we aim to get better by the day our customers will find the convenience and simplicity in Insurance services that they deserve, at our new premises. The offices have ample parking for the clients, clean environment with no traffic jam.

We will continue to offer a whole range of insurance policies where fire, money policies, machinery break down, marine and goods in transit, workman's compensation and group accident are some of them. There are packaged policies to address every one's needs.

The company has embarked on designing tailor made policies that meet the comprehensive demands of the different market segments. The AGM Mr. Balasundar says, "We should expect savings for schools, hospitals, factories, and medium sized business to come for policies that come all in one. This will give value to our clients, as it will eliminate the duplication of covers."

Our focus is our client's needs and we bring them the accessibility, quality and professionalism of our people and services.







# Madhvani Tea Certified



Uganda National Bureau of Standards (UNBS) certified Madhvani Tea in March 2014. UNBS quality mark on Madhvani tea is a sign of conformity to quality standards.

Madhvani Tea retained the ISO 9001:2008 certification in February 2014 and is yet to secure ISO 22000:2005, Food Safety Management System certification to further conform to international standards.



Mr. Ayan Banerjee (pictured) joined Madhvani Group as General Manager Madhvani Tea on June 20, 2014. With experience spanning 20 years from Assam and South India; Ayan is excited about the potential, productivity and profitability of the estate.

He shares his vision and experience with us:

### Have you worked in agro industry before?

Yes. I have worked in plantations my entire career. I joined a tea and cardamom estate in South India state of Kerala in 1995. I worked with the company until 2001 when I moved to another tea company in the state of Assam up to 2009. Then I moved back to Kerala. So I have been in tea Estates for the last 19 years.

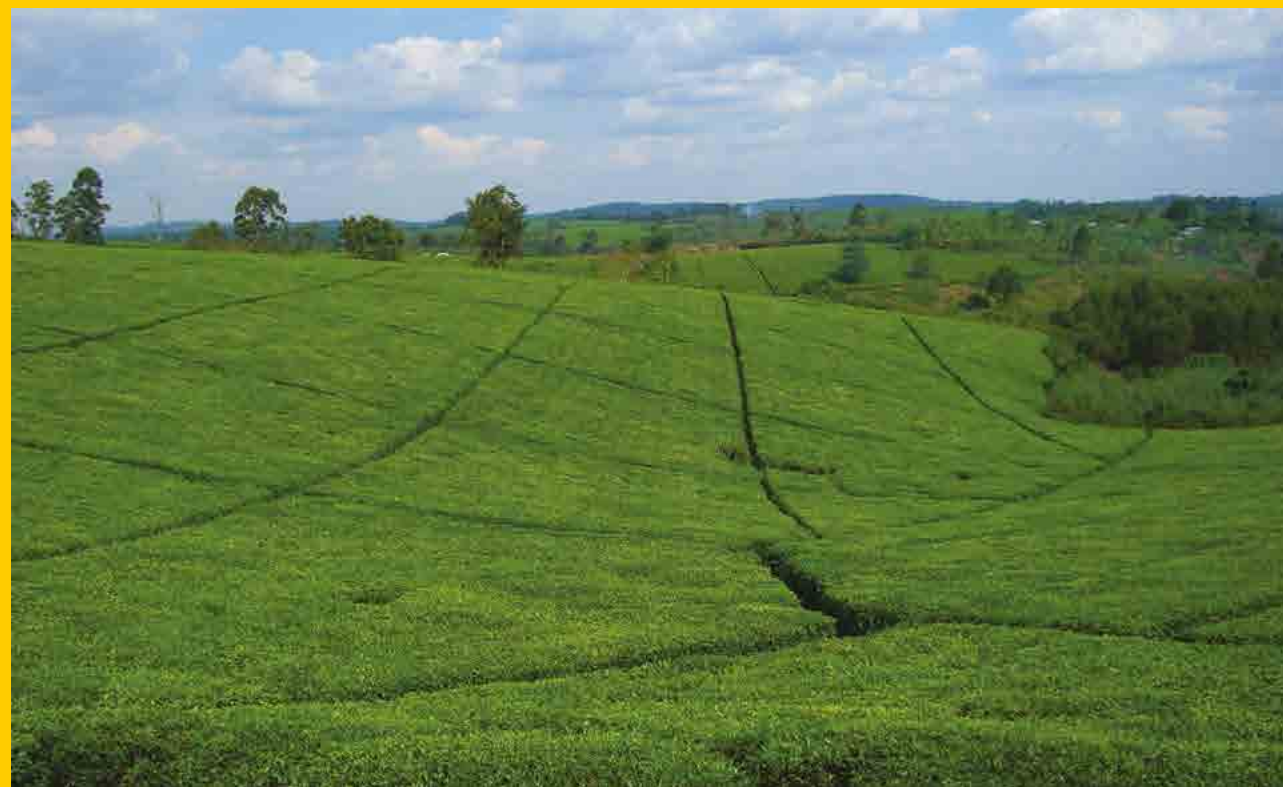
### What has been your experience of Uganda so far?

Uganda is a beautiful country with the most cheerful people in the world. The warmth and humility of people here is enough to make one feel at home in this country immediately. The journey has so far been wonderful. Mwera and Nakigalala are very good properties with lots of potential and a great future.

### What is your vision for Mwera and Nakigalala tea estates?

My vision is to produce tea of superior quality at a reasonable cost in an

environmentally sustainable process, as a team we envisage both quantitative and qualitative improvements in both Mwera and Nakigalala tea estates. We plan to have better control on the plucking rounds; shorter and well managed will help us in improving both the quality of green leaf as well as higher quantities of green leaf as more rounds will be plucked. Better leaf in turn will result in better quality of black tea produced. This will get us better



percentage of remunerative grades and improvement of overall price realization.

### What is your message to workers, partners and customers?

As a team we will endeavor to bring out the best in ourselves and develop a confident, optimistic unit which is ready to face any challenge and come out stronger.

### What is the current factory production status and machinery?

From January to June 2014, the factory produced 568,815kgs of made tea. This was against 552,350kgs of made tea budgeted for the same period. This represented 103% of the year to date budget and 52% of the budget. The annual budget of made tea in 2014 is 1,090,200kgs.

A new Kilburn dryer was procured, installed and commissioned at Mwera Factory. The dryer will improve the productivity and quality of tea.

### Can you give us an insight into the global tea market?

December 2013 to June 2014 there was a sharp decline in tea prices at the Mombasa auction. This is mainly attributed to:

- i) Over production of tea in the world's main producing countries of China, India and Kenya. The Supply of tea on the world market has thus outstripped demand creating a decline in prices.
- ii) Political and Security instability in the key buying countries at Mombasa auction. These include Iran, Iraq, Syria, Egypt, Libya, Sudan and Somalia resulting in less demand for our tea.

Due to the cyclical nature of the tea market, the downward trend of price and sales is now showing signs of recovery.

## Kajjansi Roses Ltd. attains global certification



Kajjansi Roses has once again secured the Global GAP Certificate. This is confirmation that the chillies and hot pepper produced are of the required standards into the EU market.

With the European Union (EU) being the largest export market for flowers, chillies and hot pepper; Kajjansi Roses limited that has long since diversified into chilli and hot pepper produce managed to stay afloat with the set international standards.

The General Manager Mr. K. K. Rai stresses that the EU is a premium market with strict safety standards that must be upheld, lest we risk losing a vital market for chilli, hot pepper and flowers which would grossly affect business. The safety standards include harvesting pest free products, with no chemical residue.

Hygiene at Kajjansi Roses is paramount. All staff must disinfect before accessing any of the Green Houses for harvesting. Traps have been laid with in and around the green houses to trap insects to avoid damaging the fruits.

Meanwhile, chocolate Habanero chilli has been introduced on top of the popular red, orange and yellow Habanero varieties. The Thai Rawit and Jalapeno varieties are also still in production.





# Paraa Safari Lodge receives a TripAdvisor accolade



Paraa Safari Lodge, part of the Marasa Africa group of lodges has been voted among the top tourism destinations in the world for 2014.

A 2014 survey conducted by TripAdvisor shows more Marasa Africa tourism sites joining the ranks of the world's finest destinations. The survey is based on their customer rating system which has more than 150 million reviews from travellers worldwide.

According to the General Manager of Premier Safaris, Mr. Corne Schalkwyk, "This is a first for Marasa Africa and indicates a growing awareness of the quality and experience the lodges provide." He added, "The awards are based on a range of parameters reflecting the best international standards. They are widely seen as a very important marketing tool that is completely independent and taken very seriously by tour operators, as it reflects the client's choices that they represent".

Paraa, "The Jewel of the Nile" is situated in Murchison Falls National Park and has spectacular views of the Nile. The lodge consists of 54 rooms, suites, three luxury safari tents and the Queen's cottage and is designed with authentic African colonial style. The lodge offers a unique blend of comfort, relaxation and adventure. Each of the rooms is a haven of style and serenity, complete with balcony and private bathroom.

Amenities include a holistic massage centre, a gym and a large free-form swimming pool. The pool, with a rustic bar, is located directly above the entertainment area where bonfires and traditional African entertainment take place two evenings a week.

Kampala Serena Hotel, Kabira Country Club, Queen Elizabeth National Park and Cassia Lodge are the other tourism destinations in Uganda that received the TripAdvisor ranking.



## Marasa Africa joins Uganda Conservation Foundation to call attention to the plight of lions

Marasa Africa, an official supporter of World Lion Day, together with sister company Premier Safaris joined Uganda Conservation Foundation (UCF) to highlight the plight of the lion on World Lion Day on August 10th 2014. Marasa Africa, which provides some of Uganda's most impressive safari lodges, has donated \$1 for each room occupied at Chobe, Paraa and Mweya Safari lodges.

The lion is under threat from poachers making UCF's conservation efforts timely. UCF's conservation through action programmes in the national parks, provide practical support to revitalise and protect natural habitats and biodiversity as well as helping to defend lions from poachers.

With Ugandan marine ranger posts at both Semanya and Paraa, the Uganda Conservation Foundation is able to specifically target snare-setting lion poachers, who come from across Lake Albert. UCF Director Patrick Shah said, "Our continuing program of building land and marine ranger posts in Murchison Falls conservation area will further reinforce our efforts and have a direct effect on lion welfare."

Premier Safaris has also provided lion conservation trips over this period, which gives a more in-depth understanding of the lion prides within Queen Elizabeth National Park. Donations would also benefit the vulnerable Ishasha tree-climbing lions in Queen Elizabeth National Park. Guests at the lodges were also invited to donate to the UCF.

Tourism experts believe that nothing quite epitomizes the wildness of the 'dark continent' better than the African lion. For hundreds of years the lion has captivated visitors to this ancient land.

Over millennia lions have been at the centre of African mythology and folklore and continue today to influence Africa on a monumental scale.

World Lion Day is the first global campaign to celebrate the importance of the lion worldwide and to call attention to the need for conservation efforts on the lions' behalf. Organizers said, "Since the dawn of man, the lion has played an integral role in our lives: symbolically, religiously, culturally, economically and biologically. To lose the lion from our world



would be to lose part of our global heritage."

Game drives at Chobe and Paraa Safari Lodges, both scenically situated on the banks of the River Nile in Murchison Falls National Park, allow guests to view the splendid lion in his natural habitat.

Mweya Safari Lodge, in Queen Elizabeth National Park, sits atop an escarpment overlooking the Kazinga Channel. This is a naturally occurring 32km waterway between Lake Edward and Lake George, which attracts a multiplicity of animals and birds; these include one of the world's largest concentrations of hippos as well as numerous Nile crocodiles and many other species. From Mweya Safari Lodge, tourists can drive to Ishasha to see the amazing spectacle of the tree climbing lions. Arrangements to see the Ugandan tree climbing lions can be made through Premier Safaris.

Visit: [www.premiersafaris.com](http://www.premiersafaris.com) / [www.ugandacf.org](http://www.ugandacf.org)



# Marasa Africa partners with Brussels Airlines to raise funds for Comprehensive Rehabilitation Services in Uganda (CoRSU)

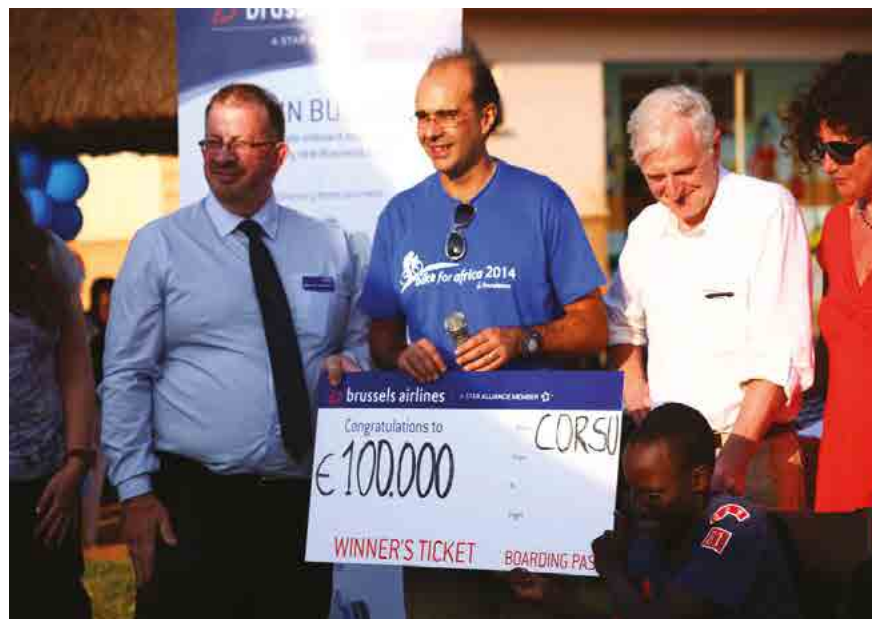


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*Marasa Africa, where the unforgettable happens*

As part of their Corporate Social Responsibility, Brussels Airlines in partnership with Marasa Africa organised the 2014 edition of "Bike for Africa" in Uganda to raise funds for humanitarian projects intended to improve living conditions of vulnerable people in communities around them.

Launched in 2011 under the b.foundation for Africa, Bike for Africa takes place every two years. It is a mountain bike trip for Brussels Airlines employees and corporate partners to raise funds for a good cause. In November 2011, it took place in Rwanda and Burundi with 50 Brussels Airlines staff cycling 280km from Kigali to Bujumbura raising Euro 93,000 for SOS Children's Villages in Rwanda and Burundi.



The 2014 edition saw a group of 74 Brussels Airlines staff start their cycling trip from Jinja, through the wonderful, unspoilt Ugandan interior northwards towards Lake Kyoga. They crossed the lake by boat and continued their journey to the famous Ziwa Rhino Sanctuary, where they spent a night. They then proceeded to Chobe and Paraa Safari Lodges in Murchison Falls National Park as the final destination.



About Euro 140,000 was raised from the event. Over half of the proceeds equivalent to Euro 100,000 went to one of the b.foundation projects in Uganda, Comprehensive Rehabilitation Services in Uganda (CoRSU) located at Kisubi. It is a private non-governmental organisation with a primary focus on children with physical impairment. CoRSU provides orthopaedic and plastic reconstructive surgical interventions and rehabilitation services. Children below 17 years, often from poor families, receive free surgery thanks to the financial support of donors. The rest of the money went to a Belgian charity, United Fund for Belgium.

The funds came from the participant's entrance fees, sponsoring partners, sales actions organised by Brussels Airlines or by the participants.

While journalists from local media houses covered the event in the Ugandan press, the organisers brought along close to 10 foreign journalists who covered this trip in specialised tourism press releases on television, in newspapers and social media highlighting Uganda as a top tourist destination.







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1. Chairman and Captain Jinja Golf Club receive a Ugx 50m cheque from General Manager Christian Vincke for the 7th Annual Kakira Golf Open Tournament, with Group Director Madhvani Jim Kabehe, Executive Assistant to JMD's Krishna Swamy, PRO/Secretary to JMD's Anita V, Personal Assistant to JMD's Kumar S. witnessing.
2. Projects Director Farhan Nakhooda, Finance Controller Satish Sawhney, Mr. Nicholas Kiiza, Mr. Chinedu Ikwudinma, Ms. Linda Muturi, Mr. Tariq Masaud Shah, Mr. Onesmus Mwangolo all from CITI Bank on an official visit to Kakira Sugar together with the Director Kamlesh Madhvani.
3. General Manger Kakira Sugar Christian Vincke, management staff, journalists and NEMA officials on a routine visit to KSL.
4. Projects Director Farhan Nakhooda, GM Christian Vincke. Joint Managing Director Mayur Madhvani with Barclays Bank delegation on an official visit to KSL.

5. Directors Pratap Madhvani, Mayur Madhvani, Roni Madhvani, Management staff with executives from Commonwealth Development Corporation – CDC Group at Kakira Sugar Guest house.
6. A couple on their honeymoon planting a tree in their memory at Chobe Lodge.
7. CNN 'Africa Market Place' crew with the General Manager Kakira Sugar Christian Vincke, Director Projects Farhan Nakhooda, Deputy Works Manager Wilfred Pacoto, with the Assistant to the GM Kenneth Barungi.
8. Mr. Kenneth Barungi Assistant to the GM Kakira Sugar receives an Excellence in Investment award from the Speaker of Parliament Hon. Rebecca Kadaga (right) and Justice Batema Akiiki at the closure of the Busoga Yaiffe Convention.

9. The Indian High Commissioner to Uganda H.E. Dr. A.V.S Ramesh Chandra with his wife planting a tree at Chobe Lodge.
10. Jinja Mayor His Lordship Muhammad Baswale receives a Christmas donation from Kakira Sugar Limited from the Director Kamlesh Madhvani.
11. Chobe Lodge football team in a group photograph before kickoff.
12. Kakira Sugar Limited Works Manager Chris Strathern, Director Mayur Madhvani with the Permanent Secretary and Secretary to the Treasury, Ministry of Finance, Planning and Economic Development Keith Muhakanizi touring the sugar factory.
13. Vice President of Uganda Hon. Edward Ssekandi at Chobe Safari Lodge





## Fruit Drops candy launched with a bang!



Uganda's leading sweets producer had an early Christmas celebration. No sooner had the Fruit Drop Candy been launched than a large export order was placed from a buyer in Rwanda. So large was the order (45 metric tons) that the production plan had to be increased.

Fruit candy is a crucial segment in the confectionery market and, Kakira Sweets' aim is to increase its market share in the East African region. The product is offered in five different flavours of strawberry, orange, pineapple, mango and blackcurrant.

To keep abreast of market demand the unit procured and installed a double twist wrapping machine specifically for this new product. Twist wrapping is a very popular method for high speed packaging of hard-boiled sweets. Key features include wrapping with one or two films simultaneously, wrap with cellophane, PVC, polypropylene, waxed paper and laminated materials.

Being an ISO certified unit, management has invested heavily to improve hygiene and standards of cleanliness by tiling the entire manufacturing area. Secondly, consumers are becoming increasingly conscious of hygienically packed

quality products, to this end Kakira Sweets is keeping up with consumer demands.

This year Kakira Sweets target is to produce 2,380 metric tons, a 40% increase from 1,700 metric tons last year.

Other popular brands by Kakira Sweets include Ice Green, Jolli Lolli, Koffee Feast, Sugar Sweets, Honey n Butter and Cough Drop.



## Turbo Prop Service Centre (U) Limited flies higher 16 years and counting



Kenya, 9u- in Burundi, ZS in South Africa, as well as N in the United States.

Executive Director and senior engineer Dennis Byrne, with 55 years experience under his belt runs the base alongside four engineers certified to work under the AMO 076 approved by UGCAA, with four support staff members.

Clients include private passenger charter planes, survey firms, flying schools and cargo operators such as Bridgeporth Ltd, Ndege Juu ya Africa, The Vine Flight Academy, Uganda Aircargo, Soroti Flying School and Eagle Air.

Turbo Prop Service Centre (TPSC) is the aircraft maintenance division of the Madhvani Group. It is a fully equipped service facility for all turbo-prop air craft as well as helicopters. A joint venture with Mr. Dennis Byrne (pictured above), the company started operations in February 1999 with its operational base at Kakira Airstrip adjacent to the Premier Safaris terminal, offering 3rd party services.

To improve efficiency the unit has embraced two renowned aircraft software programs: T-data Matrix System software and Aircraft Maintenance Software (AMS). The former, is an internet based software used to monitor aircrafts worked on anywhere in the world, which allows for storage and easy retrieval of vital data such as when the next service is due. The latter, is essential in costing, inventory, and work schedule planning. TPSC specialises in the assembly, maintenance and repair of aircraft. More recently TPSC has begun offering a parking service for light aircraft (no larger than 5000 tonnes)

TPSC is approved as an Aircraft Maintenance Organization (AMO 076) by Uganda Civil Aviation Authority (UGCAA) to repair and maintain 5x- aircrafts registered in Uganda, 5y- in





# Liberty Life Assurance unveils new retail products



Our new retail product solutions arise from our product development philosophy which is centred on simplicity, affordability and the ability to offer competitive and relevant benefits.

## Funeral plan

This plan takes care of all your funeral needs, allowing your family to focus on what matters most when faced with the loss of a loved one. There are two cover options, a Basic and a Comprehensive option so you can choose the one most suitable to your needs and financial circumstance. Each option covers a policyholder, one spouse and a maximum of six children with a choice to add parents and parents in law as well as extended family members.

## Simple Life Plan

We know that you only want the best for your family. But have you considered how to secure their well-being after you're gone? With this Simple Life Plan you can leave a legacy. So that should the worst happen to you, your family will get a lump sum to help pay off your debts and continue living the fulfilling life you planned for them and reflect on the beautiful memories you left behind.

This plan also provides cover for optional additional risks. We know that Permanent Disability, Critical Illness and Physical Impairment are some of the many unexpected life changing events which could result in an inability to earn an income and possibly increase your living expenses. Which is why, for an additional amount, our policy offers you complete peace of mind knowing that you can choose to be covered for all of these risks to ease your financial burdens.

## Critical Illness Plan

Being diagnosed with a critical illness could be a painful and stressful time for you and your family. It could require large health care resources or life sustaining medical expenses. Your financial freedom and peace of mind is important to us. That is why we've designed a Critical Illness Plan that will give you a lump sum to help ease the financial burden that you could suffer due to a critical illness. Our Knowledge is your advantage.

The Critical Illness Plan gives you a lump sum on first diagnosis in any one of the following situations: Cancer, Heart Attack, Coronary Artery Bypass Graft (CABG), Stroke, Major Organ Transplant, and End Stage Renal Failure. This product offers cover of up to Ushs50m free of any underwriting what so ever, additional benefit options on cover amount, adding a funeral cover and an annual benefit increase.

## Education Protector

This plan seeks to take care of your children's education costs when you are no longer there or no longer earning due to an impairment resulting in you being unable to pay for your child's education.

## So why purchase the Liberty Life retail products?

### Funeral plan

- Our funeral plan offers cover for the whole family including parents, parents' in-law and the extended family.
- A premium waiver is included as standard in all our policies if one claims within the waiting period.
- Includes an additional family support cash amount to help assist with the living expenses during the

mourning period.

- It offers an additional optional tombstone benefit to ensure that your loved one has a decent burial.
- This cover never ceases as long as premiums are paid there by guaranteeing you don't lose cover as you grow older or stop working.

### Critical Illness Plan

- No medicals are required for this cover.
- This cash benefit will supplement your medical insurance covers which may not be sufficient in covering the full expenses related to having a critical illness.
- There is provision for an annual benefit increase to cater for medical inflation so that the value of one's benefit is not reduced.
- This product offers specific premiums based on the age and gender of the client and this ensures that one never pays more than they have to.

### Simple life Plan

- Offers a high cover with no underwriting required.
- Has flexible benefit options
- Has option to include benefits for permanent total disability, critical illness, accidental death, funeral & physical impairment.
- The client can also be covered outside the domiciled country for a maximum of 12 months provided premiums are paid.

### Education Protector

- It offers a comprehensive cover that goes beyond just the death cover i.e. in case of impairment of

the guardian or parent, benefit will be paid.

- Should you be fortunate enough to live to see your children complete their education this benefit can also be used to fund any costs that the parent desires for themselves.
- Only one premium is charged for the parent/guardian regardless of the number of children covered.
- This cover aids in ensuring that your children are left with the best advantage when you are no longer there.







## East African Distributors Limited opens Kohler showroom



East African Distributors Ltd, the leading suppliers of global brands in the construction sector, unveiled the Kohler kitchen and bath showroom in April 2014 at the Sheraton Hotel in Kampala. Kohler is a leading manufacturer of bathroom and kitchenware, globally recognised as a leader in design and innovation for sanitary ware, making this a very special collaboration.

The 110m<sup>2</sup> showroom in Kampala is the first of its kind in the region. It was designed to present the product range in displays that will appeal to the architectural and design clientele of Uganda. The Kohler range includes sanitary ware, taps, cabinetry and accessories for residential and commercial markets worldwide.

The Marketing Manager of Kohler brand EMEA, Mr. Pascale Delplace presented an overview of Kohler to the guests and said the event was a positive start and with the showroom being the first of its kind in the region, he was sure it would be a game changer in the local market.

The launch was attended by over 60 prominent guests, including architects, developers and contractors. They were welcomed by Mr. Roni Madhvani, a Director of the Madhvani Group and East African Distributors Ltd. Mr. Patrick Bitature a developer who owns the Protea Hotel chain in Uganda and Chairman of the Uganda Investment Authority, together with Mr. Tharun Patnaik the General Manager East African Distributors Ltd, also attended.

With 140 years experience and more than 50 manufacturing locations on six continents, Kohler is a leading worldwide company. They present the concept of gracious living in Uganda.

To see the products first hand, visit the showroom at Plot 96-98, 5th Street Industrial Area Kampala or visit the website at [www.eastafricandistributors.com](http://www.eastafricandistributors.com).

## Jinja Sailing Club rewards guests



"If you want the very best for your festive rest come to the sailing club. That's the Jinja hub". That catchy slogan had revelers turn up in droves during festive season.

Jinja Sailing Club prepared enough in anticipation for the large numbers. Guests were treated to tantalising live cooking counters and buffet, live band music, a professional DJ, punctuated with games and entertainment for kids.

New Year's Eve climaxed the festive season with a spectacular fireworks display at mid night, and a raffle draw was held to reward guests. First prize was a full board trip to Chobe Safari lodge, second prize was a boat ride on river Nile, with the third being a gift. Others rewarded were the best dancing couple, female, male, boy and girl.

Following renovation, Jinja Sailing Club reopened to the public on December 15th 2013; since then tremendous individual and corporate visits have been recorded, with management promising to keep it as the number one spot of choice on the shores of Lake Victoria.

### Facilities at Jinja Sailing Club (JSC)

**The Captain Table Restaurant** is open from 12pm till late, serves sumptuous continental, African and Indian dishes. Jinja Sailing Club has a rich menu catering for varied guest requirements or occasion.

**The Explorer's Bar** is fully stocked and has comfortable seating arrangement, ambient lighting with accompanying music.

**The Conference Centre** adjacent to the main building provides all conferencing needs coupled with free Wi-Fi internet.

Jinja Sailing Club prides in offering boat ride excursions aboard The Sun Tracker or Kingfisher boats taking 12 and 7 people respectively. Manned by experienced and knowledgeable coxswains, the guests are shown about nearby attractions like Source of the Nile, Samuka Island, wildlife, birdlife, flora and fauna.

So when the sun on the shores of Lake Victoria has set, Jinja Sailing Club is your best bet.





## Kenya - Mara Leisure Camp honeymoon tent completed



The management of Mara Leisure Camp proudly announce the completion of the honeymoon tent. Mara Leisure Camp believes romantic getaways require something special and as such they have created an ambience to give you an unforgettable honeymoon experience blending modern styles with unique amenities and classic undertones in the bush.

These include a private outdoor shower and garden, glass around the tent giving panoramic views, en-suite bathroom and luxurious furnishings which all create an atmosphere sure to enhance any special get together. Signature jumbo 3 & 4 person family tents are also being designed and will be constructed by award winning East African Canvas.



## Kenya - A Professor's experience at The Ark with "Pack for a Purpose"

Betina Malhotra, a Professor of Education from Raleigh, North Carolina, USA, recently stayed at The Ark with a party of 20, including her family and students, to participate in Pack for a Purpose.

Pack for a Purpose has a mission to positively impact communities around the world by assisting travelers who want to bring meaningful contributions to the destinations they visit. The Ark believes in helping their local communities. It assists some schools in the community where they operate and is one of the affiliated lodgings with Pack for a Purpose. It made the necessary arrangements for Prof. Malhotra and her party to visit schools.

As a way of expressing appreciation for experiences and hospitality enjoyed, the party donated school supplies. Prof. Malhotra narrated her experience. "I don't even know where to begin - the entire experience was so unbelievable!

"They greeted us with an amazing amount of love. The website stated that there were 70 children, there were over 570 children and at least 400 of them met us on a Sunday, in their full uniforms. Also present were 14 teachers and they had prepared the children to do cultural dances for us, they had written a poem in our honour, and the local governing school board had donated 30 medicinal trees for us to plant on the school grounds in honour of our visit.

"While my friends and family took part in this planting activity with the student council, I took the opportunity to show the teachers the variety of books I had brought - what grade they were intended for and what each one could be used for (making the books 'their own', by grade level) there were K-8th grade teachers there and we sorted the books together.

"In sum, we were able to donate 108kgs of school supplies, shoes, pencils, workbooks, band-aids, and antibiotic ointment. One of our party also donated funds to help the school in their efforts to build a new bathroom. Truly amazing!

What was more amazing to me was the schedule that was on the wall in the staff room with a building made of stone with mud for a floor, scant wooden benches and paper that was older than most of the children present ... they were teaching! They were really teaching!

What a true gift to be able to give to this community."

**- Professor Betina Malhotra, Ph.D.**



## SARAYA Teams Up With Madhvani Group

SARAYA East Africa has teamed up with Madhvani Group forming a joint venture - SARAYA Manufacturing.

The company currently produces alcohol based sanitizers that can be used in place of water to stay hygienically clean, thus protecting the user from communicable infections. The main product at the moment is Alsoft V targeting public and private medical settings and public facilities like ministries, banks, Entebbe International Airport amongst the many.

Alsoft V in friendly packs will soon be available at leading supermarkets and pharmacies for the general consumer market.

Headquartered in Japan, SARAYA has over 60 years experience in hygiene improving products, with production facilities in Japan, Thailand; USA and of recent Uganda.

According to Mr. Kazumasa Miyamoto the Managing Director, SARAYA's initial purpose in visiting Uganda was purely humanitarian. In the year 2010 the company supported the "National Hand Washing Campaign" under the theme "Wash a million hands project" run by the Ministry of Health together with UNICEF. It is during this campaign that the company president Mr. Yusuke Saraya noticed the market potential.

Ethanol being the main and vital ingredient, SARAYA started a quest for a potential supplier. "Most them seemed not to understand the importance of the product or even the concept. However when we approached Kakira Sugar Limited, they understood how important the product would be." Miyamoto stressed. Hence a joint venture was born.

Plans are underway to expand the production line to produce other hygiene related products like soap.

SARAYA continues to improve hygiene conditions of especially vulnerable mothers and children in our communities







MARASA  
Africa

Marasa Africa, where the unforgettable happens

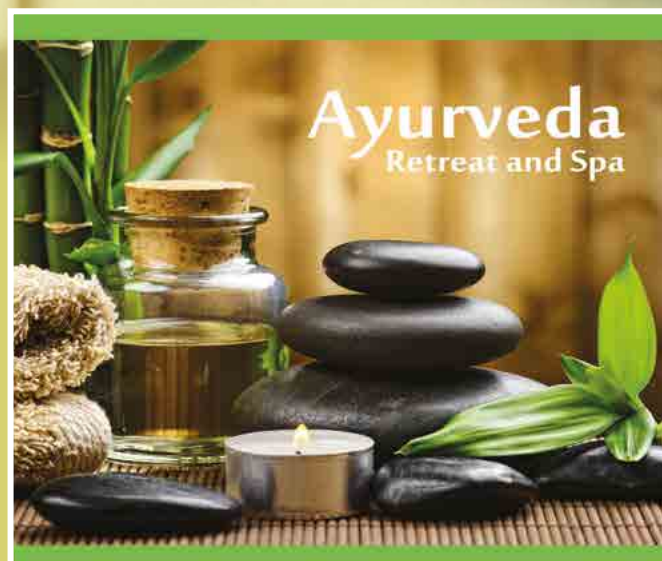


## Marasa Roundup

### Aberdare Country Club Wellness Center and Spa to introduce Ayurvedic treatments

An experienced Ayurveda doctor, Avinash Tiwari, has joined as Wellness and Spa Manager and senior trainer. Apart from the Maharishi Mahesh Yogi Foundation in Holland, Dr Tiwari has also managed a chain of spas in Ukraine.

A therapist, Rajesh, has also joined Dr Tiwari and brings with him a wealth of experience from the Four Seasons, Soneva Fushi and Soneva Gili luxury resorts in the Maldives. Rajesh has also worked in the acclaimed Ananda in the Himalayas, rated as the world's number 1 destination spa.



### David and Christopher Baker visit Paraa Safari Lodge

Brothers David and Christopher Baker visited Paraa Safari Lodge for a two night stay as they travelled to place historical markers on the trails used by their great-great-grandfather Sir Samuel White Baker and his wife Florence Baker in Murchison Falls National Park, Uganda. Their visit was part of the launching of "The Sir Samuel and Lady Florence Baker Historical Trail" time to coincide with the 150th anniversary of Baker's expedition to Uganda.

The 2014 trip followed on from a visit undertaken in early 2013 by the Great African Expedition which was lead by the African explorer and anthropologist Julian Monroe Fisher. His team included David Baker and his daughter Melanie. This team was credited with correcting maps of Uganda by establishing the true location of Baker's View; this was the spot from which Sir Samuel Baker became the first European to see Lake Albert, which he subsequently named after Prince Albert.



## Mweya Annual Christmas Mix

On November 8, 2014, Mweya guests and staff used combined efforts in the annual x-mas cake mix. It was held in the lobby at the lodge and proved to be a great success. Guests got their hands dirty amidst great laughter whilst mixing the ingredients and spiking the mixture with Rum. The mixture was used to serve guests with cake during the Christmas period.



## Mweya invests in Staff

Coxswains and Guides recently were taken through their paces during a training course in Marine Safety, held at Mweya. Students were taught proper safety precautions whilst operating boats on the channel, importance of safety equipment like life jackets. They were also taught basic first aid skills. Just one of the many ways Mweya invests in the development of staff.



## Thirupathi Balaji joins Mweya Safari Lodge as Executive Chef

Chef Thirupathi (pictured) has 19 Years of experience in the culinary industry. He studied hotel management and catering technology from Kodaikanal Christian College, in India. Later, he joined the Capitol Hotel in Dubai as a chef de partie. Thirupathi says, "That is where I made the strong foundation of my career for a period of eight years, becoming Executive Chef." During this time Chef Thirupathi attained the skills to cook authentic Italian, French, Latin American, Mexican and Mediterranean cuisines.





# Godfrey Musamali joins Silverback Lodge as new General Manager



Mr. Godfrey Musamali (pictured) joined Marasa Africa on 1st March 2014 as the new General Manager of Silverback Lodge. Godfrey has wide experience in hotel management acquired from the various hotels and lodges in which he has worked. He holds a diploma in food and beverage management from the Sulzberger Tourismsschulen Klessheim Salzburg, Austria and has also attended other courses in general management, economics of business, marketing research, financial and management accounting. He has worked with the Madhvani Group at the Kakira Guest House, nestled in the vast sugarcane plantations. He also worked at Mweya and Paraa Safari Lodges at a managerial level in food and beverage from 2004 until 2009, before he went to South Sudan to work as a Manager for Amarat Classic Hotel.



# Madhvani Foundation: Beneficiaries should aim higher



The 2014-2015 Scholarship Programme with a budget of Shs. 650m will see over 150 students supported at university. The scholarship covers tuition for students from their second year in undergraduate programmes and during the entire course for postgraduate study.

Mr. Anthony Butele, Chairperson of the Madhvani Foundation Scholarship Committee, speaking during the launch at the Sheraton Hotel in Kampala, reaffirmed the Foundation's commitment to ensure that underprivileged students are given an opportunity to receive education. To express the perception we have for the beneficiaries, the theme "Achieve Your Dreams" was coined. "The theme further aims at encouraging them to target higher in life because we have no doubt in the least that the sky is the limit for them to be successful in life," he said.

He adds, "The Madhvani Foundation's key aspiration is to support the underprivileged students in the country who in turn, will be able to perceive the path to Uganda's future and who not only want to travel the road, but also actively participate in its development."

Dr. Charles Lugero, a Cardiologist at Mulago Hospital, IT Specialist Lina Anguparu at Housing Finance Bank and Engineer Ronald Balimwezo working with BNK Engineering Services to mention a few, are members of the Madhvani Foundation Alumni. Their testimonies showed the certainty of success for those given the golden opportunity of education, adding impetus to the "Achieve Your Dream" theme.

The acting Board Chairperson, Mr. Henry Kyemba, praised the alumni for their spirit of inspiration saying mentorship was one way the alumni can give back to the Foundation. He urged the alumni joining the association, to make a contribution to their communities as a "give back" to the Foundation. "The Foundation is not in vain and diligent commitment is in bearing precious fruits to make this country a better environment. I urge the current beneficiaries to aim higher," he stressed.

The incoming Board Chairperson, Mr. Gerald Ssendawula, urged beneficiaries, particularly those who are doctors, to be caring in their conduct towards patients, as many of these are underprivileged. Mr. Ssendawula emphasised that Madhvani Foundation Beneficiaries should be at the forefront of helping the needy.

Generous to a fault, the Foundation has supported over 1,480 Ugandan students in both sciences and technical university courses for the last 11 years.

Meanwhile, over 130 newly graduated beneficiaries of the Madhvani Foundation recently attended a career guidance and entrepreneurship training event organised by the Foundation at Madhvani Foundation Lugogo facility.

The training was aimed at giving the beneficiaries knowledge and confidence in starting small businesses before they find gainful employment.

The key speaker, Mr. Ethan Musolini, advised the graduates to continuously develop and add value to themselves through acquiring new skills and develop their talents so as to survive the difficult times. He added that they should figure out what they are passionate about and consequently turn their passions into income generating ventures.







## Marasa India unveils second property

In January this year, Marasa India, the Asia arm of the Madhvani Group's hospitality line, introduced travellers to a new hotel in Tirupati. The Marasa Sarovar Premiere hotel at Tirupati is the latest world-class addition to the group. Located on Karakambadi Road, Upadhyaya Nagar, Tirupati in southern India, Marasa Sarovar Premiere Tirupati offers unmatched services at a price that will give its guests a pleasant surprise. Not only is it located at the feet of the Tirumala Hills, an important Hindu pilgrimage site, its cutting edge design makes it India's first theme hotel inspired by the Dasavatas.

The hotel is uniquely conceptualised and designed around the ten Dasavatas or incarnations of Lord Vishnu, a sacred Hindu deity. It offers a combination of divinity-inspired aesthetics for which devotees travelling from across the world to the holy feet of Tirumala Hills will have special reason to cheer. General Manager Mr. Rishu Roshan shared: "The design of the hotel embodies the classical introverted Hindu temple plan in order to optimize on land space and context. The central open courtyard with the lotus restaurant and the all-pervading water body form the core of the hotel, spatially and experientially."

The aesthetically designed 121 rooms and suites cocoon visitors in lavish splendour. Boasting two speciality restaurants and a bar, the property caters to every taste from fine international cuisine and beverages. There is a fully equipped health club, swimming pool, and spa specialising in relaxation and rejuvenation treatments to pamper guests and provide every personal fulfilment. A business centre and outstanding meeting, banqueting and conferencing facilities offer a perfect venue to host trainings, workshops, product launches, exhibitions, weddings and other social events.

Sarovar Hotels and Resorts has carved a distinct niche for itself in the hospitality sector and is acclaimed as one of the fastest growing chain of hotels in India in offering innovative and refreshing concepts for modern day travellers. The Madhvani Group is not only one of the largest private sector groups in East Africa, with a long established and diversified portfolio of business interests in several countries, not least of which is their growing hospitality arm, under the Marasa brand.

The two entities have touched yet another strategic destination by launching the Marasa Sarovar Premiere Tirupati. Speaking on the occasion, Mr. Anil Madhok, the Sarovar Hotels Managing Director, remarked, "The holy hill of Tirumala is, on any given day, fills with tens of thousands of blissed-out devotees, many of whom have endured long journeys to see the powerful Lord Venkateshwara here, at his home. It's one of India's most visited pilgrimage centres. The existing demand-supply gap in this temple town offers huge opportunity for hospitality brands. Every luxury brand now wants to have a piece of the business here. We believe that a Tirupati pilgrimage is no longer about an arduous journey to meet Lord Venkateshwara, it is nirvana luxe."

Lord Venkateshwara's temple is visited by about 150,000 pilgrims daily (35 million people annually on average), while on special occasions and festivals, weekends and holidays, the number of pilgrims shoots up to millions a day, making it the most visited holy place in the world. Tirupati has several temples and is a major economical and educational hub in the southern region of the state.

Sharing his thoughts on pilgrimage tourism, Mr. Madhok said, "The root of tourism in India can be traced to pilgrimage.

We congratulate the Madhvani Group for taking this initiative to invest and promote religious tourism in India under their brand name Marasa. Places of pilgrimage provided a firm ground to tourism in the beginning and still continue to be one of the most effective factors of promoting tourism in India. Sarovar group is moving at fast pace and adding more client owned properties to our tourism circuit and will be soon reaching out to more pilgrim cities like Vrindavan, Amritsar and Ajmer."

Mr. Yogesh Prajapati, the Finance Director for Marasa Hospitality Pvt Ltd, stressed that the hotel aims to provide luxury world-class yet affordable accommodation for the discerning guest. He said: "The newly completed hotel ensures that a visit to Tirupati no longer entails compromising on personal comfort. Many visitors opted for a day trip due to the limited choice and quality of existing accommodation. This is no longer the case with the opening of the Marasa Sarovar Premiere Tirupati, as the hotel sets the standards in accommodation, fine dining options, and other services. We're making Tirupati an overnight destination."

### About Marasa India

The Marasa Sarovar Premiere Tirupati joins Marasa India as a destination of choice for travellers in and to India. The first Marasa India property, the Marasa Sarovar Portico hotel in Rajkot, Gujarat, is a 3 star business hotel strategically located only 3km from with the domestic airport and railway station. A prestigious property with 69 plush guest rooms and suites, the hotel offers a bouquet of business and leisure facilities to meet the modern traveller's holistic needs. Other properties in the pipeline include Rishikesh, Bhodgaya and Shirdi.

### About Sarovar Hotels and Resorts

Sarovar Hotels and Resorts is a leading hotel management company and one of the fastest growing chain of hotels in India. Headed by a team of industry veterans, the company manages and franchises over 70 operational hotels in 48 destinations in India and overseas, under the Sarovar Premiere, Sarovar Portico, Hometel, Radisson, Park Plaza and Park Inn brands. The brands cover the 3, 4 and 5 star spectrum.

Sarovar Hotels founded the Corporate Hospitality Services division in 2000 with the management of services at various prestigious Business Schools. Geoffrey's, the popular English Pub brand operates at multiple destinations across India. With 12 regional sales and reservations offices located across India, Sarovar Hotels and Resorts is one of the largest and most diverse hotel management companies today.

**For more information on reservations of the Marasa India properties at Rajkot or Tirupati, please visit [www.sarovarhotels.com](http://www.sarovarhotels.com) or email: [gmmssp@sarovarhotels.com](mailto:gmmssp@sarovarhotels.com).**



The three key individuals of Marasa India who were instrumental for the successful completion of the Marasa Sarovar Premiere Tirupati property.

From L to R: Manoj Sinkar – Project Manager, Arun Pathak – Finance Manager, Yogesh Prajapati – Director Finance, and guest Dr. M. R. Reddy, the Agriculture Manager - Kakira Sugar Limited





Excel Construction had a tremendous year in 2014, doubling its turnover. The company continues to grow by the day, with more projects in the pipeline for 2015.

According to Director Satvinder Saini major projects in the past year include construction and renovation of Moroto and Anaka hospitals funded by the World Bank, valued at USD8.8 million and \$6.5 million respectively. Excel constructed Nyamango Technical Institute in Kyenjojo District tuned at USD 2.19 million, a Saudi funded project. The company embarked on an Irish funded project to construct 12 schools in the Karamoja region worth UGX 15.3 billion.

Another was the construction of a climate change unit building for the Food and Agricultural Organisation (FAO) of the United Nations in Luzira – Kampala valued at USD 0.72 million.

In November 2014 Excel was awarded two JICA funded projects for the construction of Kabale and Hoima hospitals with a total combined value of USD 5.62 million. Further project is for the construction of research facilities for NARO in Kabale and Nakapiripirit Districts, funded by the World Bank with a total combined value of UGX 3.89 billion.

Recently Excel was selected as the best evaluated bidder for the construction of 19 health centres in the Eastern region for the Ministry of Health whose contract value is USD 9.6 million, funded by International Development Agency (IDA). Excel was also awarded a contract with UNRA for gravelling and drainage improvement of a 76 Km road in Northern Uganda; valued at UGX 5.3 billion.



## East African Packaging Solutions Limited Commissions New Printing line, Signs CB Agreement



With a mission of continuous improvement and of consistently providing customers with world-class products, East African Packaging Solutions Limited (EAPSL) recently installed a new four colour printing line. The new machine has increased the capacity of EAPSL from 700 tonnes to 850 tonnes of corrugated boxes per month.

EAPSL injected USD 750,000 to procure and install the equipment. Major features include:

- Full auto four-colour
- High speeds of up to 200 sheets per minute
- Tying unit is state of the art Japanese technology

“We are now able to produce a range of packaging products for beverages, soap, oil and other commodities. Many of these are exported to neighbouring countries like Tanzania, Rwanda, South Sudan, Congo and Burundi to our customers” said Mr. Firoj Ansari, the Production Manager.

The company not only produces high quality prints, but is also able to offer many options to its customers.

### CB Agreement

In related news, EAPSL signed the Collective Bargaining Agreement with Uganda Printers, Paper, Poly fibre and Allied Workers Union (UPPPAWU) last year; the agreement is set to improve the welfare of the employees, establish general code of conduct and improve productivity.

The signing was witnessed by UPPPAWU Chairperson, Ms Bennie Talidda, Mr. Moses Baleka, the General Secretary UPPPAWU, Hajj Twaha Ssempebwa, Senior District Labour Officer Buikwe District, Mr. Elly Kiruta, the Finance Manager EAPSL, Mr. Sanjeev Malhotra and the Production Manager EAPSL, Mr. Firoj Ansari.



## Industrial Security Services Limited



Industrial Security Services (ISS) was established 18 years ago to fulfil the need for professional security services. It has its head office at Plot 37, Kimaka Road Jinja with satellite offices in Kakira, Kampala, Soroti, Moroto, Bulisa, Kamuli and Bugoma.

Over the years, ISS has gained ground and is proud to be among the best in the security services industry in Uganda with professionally trained guards.

They offer services covering a wide range of applications and expertise including;

- Manned guards who constitute the bulk of their business. They are both armed and unarmed, supervised regularly.
- Event security
- Rapid response services
- Security staff training
- Private investigation
- Counter terrorism training
- Consultancy and technical training on specific security challenges such as site surveys
- Alarm systems, guard dogs and handlers.

ISS guards undergo stringent selection prior to recruitment including careful vetting and intensive personal documentation. The motto is “We train hard in order to fight crime easily.” Client security satisfaction is a core value. The company acknowledges that the client who is comprehensively insured is the reason for its existence and therefore gets a fair contract, good services and value for money spent.

Whereas the company has a clear path that encourages hard working staff to climb ladders of responsibility, management has a wealth of experience in the security industry and ISS is proud to be one of the founder members of the Uganda Private Security Association (UPSA), with a guard force of over 1,000 persons.



## Sports Roundup

Gwasango Grace of Jinja won the 7th Kakira Golf Open Tournament held at the Jinja Golf Club with a gross score of 149.

The three-day event attracted 140 golfers from all over the country, representing amateurs, professionals, ladies and gentlemen. This was the 102<sup>nd</sup> golf tournament to be held at the Jinja Golf Club.

State Minister for Industry Hon. James Mutende was the chief guest. The General Manager Christian Vincke represented the Directors along with the Madhvani Group Director Jim Kabeho. Kakira Sugar Limited injected 50 million shillings in the tournament.

The 2014 tournament was dominated by younger entrants who held sway throughout the event. Christian Vincke, the General Manager of KSL applauded the organizers for nurturing budding talent because “potential can lead to professionalism.” Mr. Vincke pledged Kakira Sugar Limited’s (KSL) continued support for the tournament.

In other sports news, Kakira Estate Team performed well in Hoima District with the under 14 boys taking first place in Netball, and the under-16 girls taking first position in Handball with the under boys as runners up. KSL hosted the first National Primary Handball and Softball Tournament.

Kakira Nile Polo Club hosted the fifth annual Kakira Nile Gold Classic Polo Tournament. Team Lato milk won the Madhvani Cup in a thrilling final against team Tata Prima. The tournament was graced with the presence of Brigadier Muhoozi Kainerugaba, UPDF Commander Special Forces.

The year 2014 was concluded the annual Estate competitions with Factory department walking off with six trophies in the nine categories.







### **Chobe Safari Lodge**

*This Five Star lodge is the gem in Uganda's tourism crown, with breathtaking panoramic views of the Nile at its doorstep.*

### **Mweya Safari Lodge**

*Located on a peninsula linking Lake Edward with Lake George within the heart of the Queen Elizabeth National Park you are sure to enjoy its amazing sweeping views.*

### **Paraa Safari Lodge**

*Overlooking one of nature's best kept secrets, the River Nile, Paraa Safari Lodge, located in the North West of Uganda offers a unique blend of comfort, relaxation and old world charm.*

### **Silverback Lodge**

*Located in the Buhoma sector of Bwindi Impenetrable Forest National Park in western Uganda, Silverback Lodge is known for its Mountain Gorilla treks and its magnificent views.*



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