

Madhvani

Group Magazine

Volume 19 No. 1 | January 2011

Chobe Opening by
H.E The President

Kakira Receives The
ISO 9001 Certification

Madhvani Foundation
recognised as a Superbrand

Welcome...

As we begin a new year the highlights of 2010 are showcased in this issue of the Madhvani Group Magazine.

I would like to thank all the below and any others whom we may have missed out and please keep sending your input for future publications.

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Projects Director Madhvani Group

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Executive Assistant to Directors

Enjoy reading!

The Editor



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3. Madhvani Group participates in a Fundraising Dinner for Buluba Leprosy Hospital
4. Southern Sudan Sugar Project

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KAKIRA SUGAR



Update on Amuru Sugar Project, Northern Uganda

On 7th August 2010, Mr. Esau Okema, the Minister of Lands under the Acholi Paramount Chief arranged a visit to Kakira for a group of 45 area chiefs, elders, clan leaders, councillors and farmers.

A follow up visit was arranged by the Acholi Paramount Chief on 4th September 2010 for discussions between Madhvani Group officials and community leaders on the status of the project and the way forward. It was a successful visit and community leaders unanimously endorsed giving 10,000 ha of land to the Madhvani Group. They also requested early launching of the project. His Highness, the Paramount Chief closed the meeting by expressing his support for the project. A sensitization programme on the benefits and advantages of the project is now on-going amongst the community groups.

The Madhvani Group is keen to co-operate with the people of Northern Uganda on the forthcoming Amuru Sugar Project. It is hoped that with the help of the people and the capability and dedicated commitment of the Madhvani Group, the project will be a huge success.

Madhvani Group Participates In a Fundraising Dinner for Buluba Leprosy Hospital

On 2nd October 2010, the Madhvani Group of Companies participated in a fundraising dinner for Buluba Leprosy Hospital at Jinja. The purpose of the dinner organized by Eric Naveed, a Volunteer with the Church, was to raise money to support the 23 former leprosy patients who are now staying at the hospital after being rejected by their communities.

The event attracted a string of firms in Jinja. The guest of honour was the Bishop of Jinja Catholic Diocese, Rt. Rev. Charles Martin Wamika. Whilst addressing the guests, the Bishop emphasized that people should not reject and disgrace leprosy patients since they pose no danger. "We should show them mercy and send a signal that there are people who think about them," he said.



Auctioning of one of the paintings to raise funds for the hospital



The Bishop of Jinja Catholic Diocese, Rt. Rev. Charles Martin Wamika receives a bouquet handed over by the Managing Director of Diamond Trust Bank

Southern Sudan Sugar Project

In 2009, a high level delegation from the Madhvani Group travelled to Juba and signed a Memorandum of Understanding (M.O.U) in which 60,000 hectares of land was allotted by the Government of Southern Sudan for a sugar complex at Mongala, in Central Equatoria State.

A meeting with all concerned Government officials was organized on 30th June 2010 in which discussions were held on the finalization of the Joint Venture Agreement, survey, demarcation and allocation of 60,000 ha of land in the Mongala area and for repairs to the access road to Mongala, as per the terms of the M.O.U.



Kakira Participates In Human Capital Development Conference

On 27th October 2010, Kakira's Human Resources Manager, Mr. Moses H. Thenge and the Chief Training Manager, Mr. Bob Obetti, attended a conference at the Imperial Royale Hotel, Kampala. The theme of the conference was "Incentives to Invest in Human Capital for Growth and Competitiveness-Harnessing the role of the private and public sectors."

The conference, which was attended by representatives of both public and private sectors, was organized by the Uganda National Chamber of Commerce and Industry in conjunction with GTZ/PEVOT (German Technical Corporation).

In his address to the conference, Mr. Thenge explained how Kakira Sugar Limited is contributing to skills development in Uganda by taking on over 150 students as interns every year from Universities in Uganda. He further explained that the students are drawn from various courses and are attached to several departments of the company for a period of three months. Each student is paid a monthly allowance. Mr. Thenge cited lack of qualified and skilled artisans in the sugar industry and said this could be solved if the sugar companies pooled resources to train employees.

Right: Mr. Moses H. Thenge, Human Resources Manager addresses the conference. Seated on the high table (from R-L) are; Prof. Augustus, Nuwagaba, Morris Rwakakamba and Detlef Betz

Burundi delegation visits Kakira

On 9th October 2010, a high powered delegation from Burundi, led by the Minister in the President's office in charge of privatization, Hon. Gahuimbare Jean Baptiste visited Kakira Sugar on a familiarization tour. The team was received by top officials from Kakira led

by Joint Managing Director, Mr. Mayur Madhvani. Mr. Farhan Nakhoda, Projects Director, gave a presentation illustrating the activities of Kakira Sugar as well as the Madhvani Group. Thereafter, the delegates were taken for a tour of the factory and the co-generation Plant. They were impressed with the operations at Kakira.



Changes In The Finance Department at Kakira Yogesh Prajapati Leaves Kakira

"It is the sad thing to bid farewell, which I am doing, with a heavy heart, but I will always cherish fond memories for the rest of my career about working with such affectionate people. Right from October 2001 when I joined as Management Accountant, each day was full of exciting new challenges and learning experiences enriching me as a person as well as a professional. Later on when the organization rewarded me with a promotion and redesignated as Financial Controller, it was pleasant for me to take on higher responsibilities, which I endeavored to perform up to my best abilities.



I will be failing in my duty not to extend sincere thanks to all my colleagues without whose vital support it wouldn't be possible to discharge my duties. Heartfelt gratitude to my seniors who showed tremendous faith in me and provided valuable guidance in every difficult moment.

With these words I would like your leave and extend you all my best wishes and will be available in my humble capacity for any assistance whenever required although I am sure about the capabilities of my successor Satish Sawhney to carry on the baton."

Yogesh Prajapati

Mr. Satish Sawhney, joined Kakira Sugar Ltd. on 15th September 2010 as the new Financial Controller, to take over from Mr. Yogesh Prajapati, who is leaving the Group. Satish is a Commerce (Hons.) graduate from Shri Ram College of Commerce, Delhi University. He has a professional qualification of Chartered Accountancy (ACA) and Company Secretary (ACS) from India.



Satish has more than 25 years working experience in reputed multi-national companies in India and abroad. His last assignment was with Tata Africa Ltd. in Lusaka, Zambia and prior to that he worked with Safal Steel Group in Uganda, Kenya and Angola for fifteen years. Satish has enjoyed working in Africa and all through he has been having high regard for the Madhvani Group as one of the most respected organizations in Africa.

KAKIRA SUGAR

There is Nothing Sweeter



Donation To Kakira Estate Primary School

On 28th October 2010, Mrs. Sharon Quilliam, an assistant teacher at Backwell School in England, donated an assortment of school items to Kakira Estate Primary School, formerly known as 'William School' which was started by a former Madhvani employee Mr John Quilliam. Among the things donated were; mathematical instruments, story books, pencils, pens, rulers, writing pads, sharpeners, etc. These items were contributions from Backwell School in England and the Quilliam family.

The Headmistress of the School, Ms. Benna Ayomo, said that they were very grateful for the noble gesture showed by Backwell School and the Quilliams. "The pupils were very excited because these items would help to enhance their studies, especially the books, to improve their English," said the Headmistress. The parents also expressed their gratitude during their P.T.A meeting.

Thanks Sharon and Backwell School!!

Note From Backwell School, England

The staff and students of Backwell School are delighted to have supported the young people of William School, by sending books to them. We are really pleased to have established links with our fellow teachers and students in Kakira, Uganda and we hope that we can strengthen those links in years to come. It is very important that our students here in England understand the situation of young people of their own age across the world, and how they can help them. Learning changes lives, and we hope that through our links we can enable our friends at the William School to learn and change their own lives. I am particularly grateful to Sharon Quilliam for making this link possible.

Julian Baldwin
Head teacher, Backwell School



Samantha Quilliam (2nd left) and Holly Dibble (right) hand over some medical items to Dr. Rathod (L) and Dr. Mani (2nd right)

Two Students go Mountain Climbing to Fundraise for Kakira Hospital

Samantha Quilliam, 21 and Holly Dibble, 22, both Bio-Medical Science graduates of Cardiff University, UK, wanted to do something for Kakira Hospital but they had no idea how they were going to raise the money. They decided to fundraise by mountain climbing and chose to attack Mount Snowdon, at 1,085m, the highest peak in Wales.

Their climb was successful and they used the money that was raised to purchase some medical equipment for Kakira Hospital. Among the items bought were blood pressure monitors, otoscopes, digital thermometers, etc, which were handed over to Dr. Mani Maran and Dr. G. Rathod. The girls also decided to offer some time to Kakira hospital and spent six weeks involved in offering HIV-VCT services, assisting in the maternity ward, helping in the antenatal clinic and performing some first aid treatments.

Thank you, Samantha and Holly!!



Mr. Kenneth Barungi, ISO Representative at Kakira, holding the certificates



Kakira Receives The ISO 9001 Certification

NEMKO, a Norwegian based certification body, carried out a final audit at Kakira Sugar Limited in September to verify compliance to the ISO 9001 Standard. The ISO Certificate number 80047 was received on 17th September 2010. It has been supplemented by another certificate from the International Certification Network (IQ Net), the International umbrella organization for certification bodies. Both certificates will enhance business performance and reputation.

The certificate is valid for 3 years. However, external auditors will make annual surveillances to monitor compliance. Kakira Sugar has to maintain focus on quality objectives, customer satisfaction and trend analysis to justify this accreditation.

Quality Management System (QMS) is essential for a number of reasons including maximizing efficiency, minimizing waste, improved local and global extend imagery and enhanced customer satisfaction.

"This milestone also marks the beginning of a long journey of controlling and standardizing our processes and continually improving the effectiveness of QMS. This will be done by awareness training and documenting what we do and will be a continuous process," says Mr. Richard Orr, General Manager of Kakira Sugar Limited.

New Medical Superintendent at Kakira Hospital

Dr. Gauravbhai Rathod joined Kakira Hospital on 13th May 2010 as the new Medical Superintendent. He has over 33 years of experience in medicine. He worked in Libya from 1985 to 1991. Prior to joining Kakira, he was a Medical Superintendent in Netherland Baysport in India.

"I have come to offer medical services to Kakira and I promise to fulfill my duties," says the Doctor.

A Sophisticated, Modern IT Infrastructure for Kakira

365i Technology recommended IBM BladeCenter and VMware virtualization software to create a Virtual Desktop Infrastructure, which it thoroughly tested in UK prior to installation at Kakira. "Kakira needs high powered software to keep a tight rein on operations, track cane deliveries and cane outgrower-suppliers, and a powerful relational database for management and financial accounting," explains John De Souza, Director of Turner (London) Ltd, an agent for Kakira Sugar in the UK. The company chose to implement an Oracle database, SAP ERP systems and an AMS manufacturing application, which are currently being extended to a total of 170 users.

365i Technology dispatched specialists to Uganda to ensure that local IT staff and users were fully trained from the outset, and the support team makes maximum use of direct access into Kakira's BladeCenters for remote monitoring, diagnostics, ongoing servicing and maintenance from the UK via a satellite link. "BladeCenter, virtualisation and much of the other technology was new to our team, 365i Technology did an excellent job in configuring and testing the initial installation", says Yogesh Prajapati, Financial Controller at Kakira.

Through 365i Technology, a new generation of Ugandan staff is being trained in new technologies – VMware, IBM BladeCenter, Oracle, Solaris and SAP. This is of great value to Kakira, and will also benefit the wider Ugandan economy and the individuals in their careers.

Kakira Sugar Limited crystallises expansion with IBM virtual infrastructure from 365i Technology

Undergoing a rapid expansion of its business, Kakira Sugar Limited needed a robust and flexible IT infrastructure on which to run new ERP and database applications. The company appointed UK-based 365i Technology from a competitive tender to design and install a sophisticated IT environment to underpin its growth.

Kakira Sugar Works (1985) Ltd. is now Kakira Sugar Ltd.

During May 2010, Kakira Sugar Works (1985) Ltd. became Kakira Sugar Ltd. All assets and liabilities of the sugar, co-generation and sweets businesses were transferred to Kakira Sugar Limited with effect from 1st May 2010. The main objective of this restructuring is to facilitate future financing of expansion.

Employees of the other divisions including Tea Estates have been transferred to Madhvani Group Limited. All the rights and obligations between employer and employees presently existing continue to apply.

In accordance with section 28 of the Employment Act, current employees in the sugar, co-generation and sweets businesses have automatically transferred with their contracts of service to Kakira Sugar Ltd.



The Katikkiro of Buganda visits Kakira Sugar Limited

The Katikkiro of Buganda, Mr. J.B Walusimbi, visited Kakira Sugar Limited on 14th May 2010, to familiarize himself with the activities of the industry. He toured the factory, the Co-generation Plant, the hospital and the estate. The Katikkiro was highly impressed by all

the activities taking place in Kakira and promised to bring the Kabaka of Buganda in the near future. He also thanked the Madhvani Group for donating Shs100 million for the renovation of Kasubi Tombs.



1. The delegates take a Group photograph with KSL top officials
 2. Joint Managing Director, Mr. Mayur Madhvani leads the Katikkiro of Buganda, and other delegates to the conference room. On the right is Mr. Jim Kabeho
 3. The Katikkiro of Buganda, Mr. J.B Walusimbi greets Dr. Mani Maran at Kakira Hospital
 4. The Katikkiro is taken around the Cogeneration Plant
 5. Director Mayur Madhvani addresses the guests
 6. In the factory, Mr. J.B Walusimbi checks out the sugar brands
 7. KSL's Joint Managing Director Mr. Mayur Madhvani bids farewell to the Katikkiro of Buganda.



The Mayor of Jinja, Mr.Kezaala M. (R),receives a cheque of Ushs 10 million handed over by Mr. Jim Mwine Kabeho(L), Mrs. Anne Magona (2nd L) and Ms.Anita Vanessa(2nd R)

Madhvani /JMC Bursaries

Towards the end of 2004 the Mayor of Jinja and the Joint Managing Directors of Kakira Sugar decided to set up a fund to assist bright but needy students in Jinja Municipality with their Secondary Education from S1 to S4. It was agreed to start the scheme from 2005. The Mayor was to give UGX 10 million from his Charity Fund and then the Madhvani Group would also contribute the same amount.

The scheme lapsed in 2009 but recently the Madhvani Group had new discussions with the Mayor and it was agreed to revive the Scheme. The Madhvani Group, under Kakira Sugar Ltd., gave Ushs 10 million, which was handed over to the Mayor on 16th August 2010 as part of their Corporate Social Responsibility Program.

The scheme is monitored carefully to see that beneficiaries are selected according to the objectives of the Scheme.

Kakira assists Disabled



In Pictures: Harish Kumar Kalra, Finance Manager-MM&Co. and Eric Naveed, a volunteer with the church, handing over crutches as part of the ongoing Corporate Social Responsibility Program for the Disabled in our local Community.



Mr. Bob Obeti Nzima (centre) during his training in Cape Town, South Africa

Training in Cape Town, South Africa

The Chief Training Manager, Mr. Bob Obeti Nzima, attended a three weeks course, from 12th September to 2nd October, in Managing the Training and Human Resource Function at the African Institute of Management Science (AIMS) in Cape Town, South Africa.

The principal objective of the course was to enable the Training Manager to effectively manage the training function and to develop training as an investment that will lead to observable performance improvement in the work place for increased productivity at Kakira Sugar Ltd.

He acquired a wide spectrum of new knowledge and vital skills in Performance Needs Assessment (PNA), Designing Training Programme, Delivering Training, and above all, Evaluating Training. After the training, he was awarded a Certificate for the Most Outstanding Achievement.



Mr. Bob Obeti (right) receives a certificate for the Most Outstanding Achievement

On return from Cape Town, Bob immediately organized an In-house Skills Improvement Training in welding and fabrication, which benefitted 28 workers from the factory, projects and agricultural departments.



Excel Construction Embarks on New Projects

Excel Construction Ltd. one of Uganda's leading construction companies, has embarked on two huge projects at Nile Breweries Ltd.

The first project is the construction of the Effluent Treatment Plant which is vital to the Breweries' commitment to the environment in terms of treatment of waste water. The project is expected to be handed over in December 2010.

The second major project is the construction of the Maltings Plant which includes earthworks, civil works and large volumes of reinforced cement concrete works (RCC). The official hand over is due in March 2011.

In addition, Excel successfully underwent Health and Safety training through the engagement of professional consultants from the UK. This was an initiative undertaken by the management of Excel not just to meet the growing demands of HSE requirements in the construction industry but also to improve, sensitise and maintain a safe working environment for all its employees and service providers. The company was awarded a certificate by the Institute of Occupational Safety and Health (IOSH) UK.

Furthermore, Excel is in the process of achieving ISO 9001 2008 Certification. "We expect to be audited by the last week of November and to get fully certified by early January 2011," says Mr. Satvinder Saini, Director, Excel Construction.

Chobe Opening by H.E The President

H.E The President of the Republic of Uganda, Yoweri Kaguta Museveni graced the grand launch of the luxurious Chobe Safari Lodge, the newest addition to the Madhvani Group investments in Murchison Falls National Park.

In his speech, the president proudly commended the Madhvani group's investment, in boosting of the country's tourism industry and increased employment opportunities.

Serapio Rukundo, The Minister of State for Tourism, added this investment plays a big role in supporting the northern region rehabilitation program.

Chobe Safari Lodge was recognised by the Uganda Investment Authority and received the award for the first runner up in the large scale category of investment for 2010. Receiving the award Mani Khan, the Director of Tourism said "We are extremely proud to have received this significant recognition which is befitting of Chobe Safari Lodge.





Discover The Hidden Gem of Luxury at Chobe Safari Lodge

Chobe Safari Lodge is now open! Located in Murchison Falls National Park, the Five Star lodge is undoubtedly the gem in Uganda's crown of tourism destinations.

The breathtaking panoramic views, coupled with the sounds of the River Nile's impressive rapids, sets the scene for an adventure that will impress even the most discerning of visitors. Chobe Safari Lodge offers a unique opportunity to witness the wildlife, birds, flora and fauna; all in an area of the park that has yet to be discovered.

The magnificent lodge is ideal for fishing and will revive this newly refurbished lodge to become one of the best fishing destinations in Africa.

At dusk, you can marvel at the endless twilight skies which can be viewed from the tents. On a hot afternoon, you can escape the heat with a dip in a three-tier swimming pool, which is the first of its kind in Uganda.

The luxury en-suite rooms are cool and welcoming, with tremendous décor, and airy outdoor balconies fronting the River Nile's glorious sweeping views.

Just three and a half hours drive from Kampala by road, Chobe Safari Lodge is sure to become a popular yet unique getaway at a spectacular site.



The Tour Operators visit

In September 20 of the best performing Travel Agents visited Chobe Safari Lodge for a familiarization tour of the recently opened five star lodge.

The Agents expressed their delight at the offering at Chobe and were confident that it will be a great asset in selling Uganda as a destination and as part of their packages for their customers.

The Press Trip

Members of the press from the leading media institutions were invited for a Familiarization trip to Chobe Safari Lodge.

Some of the comments they made about the trip are below:

"This is Uganda's best kept secret, although Mweya Safari Lodge and Paraa Safari Lodge are known for their lavishness, Chobe could be the most luxurious safari lodge ever constructed in Uganda. Madhvani has clearly nailed the hospitality industry" - Irene Kiiza -The Observer

"This is a marriage of nature and simplicity -There is nothing natural as possible being in a tented camp inside a national park, this is the return of luxury to the wilderness" - Julius Barigaba -The East African

"The Lodge's vantage location commands a sweeping view of the Nile and from the room I could hear the hippos grunt and roar and the dazzling variety of water birds chirp away" - Sebide Kirwowa- New Vision

"Nothing could have prepared me for the beauty of this Gem. Nestled among trees and beautiful shrubbery, the Nile in the background, lies the best representation of traditional and contemporary African setting I have ever seen"- Dora Barungi- Monitor.



Reginald the new long-term Chobe Resident

We would like to introduce to you Reginald the buffalo, the long-term resident at Chobe. Visitors at Chobe are always amazed to see him wandering around the grounds and in this case taking in the sun besides the pool together with one of our guests!



Former President of Kenya Daniel Troitichi Arap Moi visited Chobe Safari Lodge on a private visit which he thoroughly enjoyed and he was taken back by Uganda's beauty and warm hospitality shown by the entire Team at Chobe Safari Lodge. He promised to come back soon again.



*Soothe
your
senses
and restore
your
karma*



Mweya Safari Lodge Wellness Spa and new Yoga classes introduced

Mweya Safari Lodge now offers wellness in the wilderness with the addition of the new Spa, Health Club and yoga classes.

The Health Club offers a holistic experience for the mind, body and spirit. You can choose from the menu of massage therapies, body treatments, facials, and hair care, or have a good workout on the state-of-the-art gym equipment and then treat yourself to a steam bath or sauna.

Connect with your inner self by indulging in the out door daily (5.30pm-6.30pm) yoga classes overlooking the Mweya peninsula and spectacular vistas of Lake Albert and Lake George.



The African Queen is Launched Again on the Nile

Paraa Safari Lodge is very happy to announce the arrival of their new double-decker boat, the African Queen. This is the third boat at Paraa Safari Lodge, in Murchison Falls National Park. This special boat has a seating capacity of 39 (21 seats on the lower deck and 18 seats on the upper deck). Other features include a bar and toilets, situated on the lower deck.

This new boat offers guests a further expanded choice for those wanting to visit Murchison Falls or simply cruise along the Delta.

The original African Queen was the boat in the epic 1950's Hollywood blockbuster film of the same name starring Humphrey Bogart and Katherine Hepburn which was filmed in and around the vicinity of Paraa Safari Lodge in the Murchison Falls National Park.

Crispus Mwamidi, the General Manager at Paraa Safari Lodge, commenting on the boat said that initial feedback from customers has been awesome!!





Kenyan Minister for Tourism Hon. Najib Balala giving the Participation Certificate to Mara Leisure Camp staff and the General Manager Keneth Mugira

Mara Leisure Camp Exhibits at Magical Kenya Get Away 2010



Mara Leisure Camp was recently acquired by the Madhvani Group. It is located outside the boundary of the Masai Mara National Reserve and is situated on the North bank of Talek River and boasts 400 metres of river frontage. By road from Nairobi, it is four and a half hours or 255kms by air, one hour from Wilson Airport, Nairobi to Ol Kiombo airstrip and forty five minutes' drive from the airstrip to the camp. The General Manager of Mara Leisure Camp is Kenneth Mugira, the former General Manager at Paraa Safari Lodge in Uganda.

Mara Leisure Camp participated in the recent 'Magical Kenya Get Away' domestic exhibition. The exhibition, which is an annual tourism event organized by the Kenya Tourist Board took place in Nairobi from 29th October to 31st October 2010. The event aims at informing the Kenyan population about the available tourist attractions within East Africa and the various accommodation facilities available. It takes advantage of the up-coming Christmas season as well as providing for early planning for the Easter holidays.

The exhibition was a very good opportunity not only for Mara Leisure Camp to showcase itself but also to showcase for Mweya, Paraa and Chobe Safari Lodges. The show drew a lot of interest not only from individuals but also from tour and travel agents who are interested in sending their clients to Uganda.



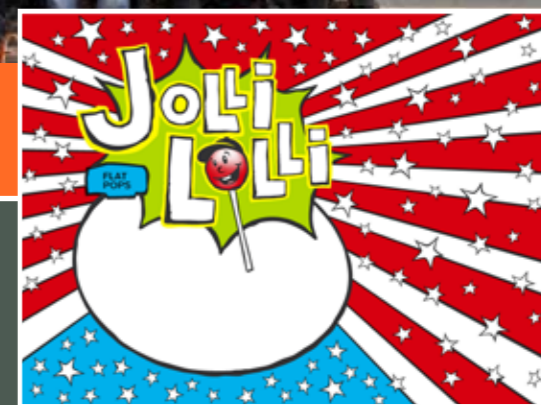
Makepasi Match Ltd.

The Madhvani Group started production of safety matches in Uganda in 1963 in Jinja. The matches which were produced prior to 1972 were made of wood – not only the matchsticks but the entire matchbox itself.

Environmental concerns and a shortage of local timber necessitated a major evolution in the match box industry. In 2007 a new joint venture company was formed named Makepasi Match Ltd. Makepasi is the largest producer of wax coated paper matches in East Africa. It is very rare in the global wax match sector to have large scale operations under one roof; this has now been successfully achieved at Makepasi. The present installed capacity of the unit is enough to cater for the Ugandan market, which is estimated to be over 300 million matchboxes per annum, and expansion plans are already underway. On 15th July 2010, the company opened up a box filling and packaging hall.

The unit is committed to producing the best quality and most cost effective matches that it can.

For a Quality Flame – Makepasi is the name!



Kakira Sweets and Confectionery



In August 2010, Kakira Sweets and Confectionery installed a new Candy Depositor to further expand the production capacity. The new machine is capable of producing over 75 tonnes of sweets per month, thus bringing the depositor capacity to 150 tonnes per month of hard boiled sweets.

The unit now therefore has an installed capacity of 200 tonnes for hard boiled sweets, flat and ball lollipops and compressed sugar tablets combined.

Kakira Sweets and Confectionery is currently in the process of expanding the range of brands with the imminent launch of new fruit candy and coffee flavoured brand of sweets. These two new brands are being developed with world class packaging design and will give them a strong brand identity. Already a new brand of flat lollipop, Jolli Loli, has been launched and the initial response is very encouraging, with the flat lollipop line running at optimum capacity.



Superbrands East Africa, recently recognised the Madhvani Foundation for its outstanding achievements and the Foundation is to feature in the Superbrands Hall of Fame for East Africa which includes being showcased in the Superbrands Directory



The new look of the Sarovar Portico – Rajkot

Rajkot hotel gets ready for opening in the first quarter of 2011

The 70 room hotel in Rajkot – the first venture of Marasa Hospitality Pvt. Ltd. (MHPL) in India – is taking shape fast for opening up in the first quarter of 2010.

This hotel will be operated by Sarovar Hotels Pvt. Ltd. as the Sarovar Portico Rajkot under an agreement entered into with them for management of the hotel operations. Hotel Consultancy has also been provided by Sarovar Hotels for this project – who now operate over 40 three-star to five-star hotels in the country and are now scheduled to open up 18 more hotels in India in course of the next 12 months. Sarovar Hotels have also made a foray into East Africa recently and now operate two hotels in that region, one in Nairobi, Kenya and one in Dar es Salaam, Tanzania.

This property - located at a very vantage point in the heart of the city of Rajkot on Dr. Rajendra Prasad Road on a corner plot of land opposite the Shastri Maidan - was acquired by MHPL as a 65 room hotel that had been in operation for a few years in the early 90's. This building has undergone a total metamorphosis (as is evident from the photo above) and has been completely redesigned and fully refurbished by SJK Architects – who are both the Principal Architect and Interior Designer for the hotel project.

With Rajkot developing very fast as an important business hub owing to the increasing presence of auto ancillary & other light engineering industries and the proximity to the petrochemical complex of both Reliance & Essar Group

(about 100 kms away); this hotel is being positioned as a boutique hotel catering to the discerning business traveller and also for the travellers who wish to visit the important temples in that region (including Somnath) and the famous Jalaram Temple of Bapu Jalaram.

This hotel will have two restaurants – a multi cuisine dining facility on the ground floor and a novel open-air terrace restaurant. It will also offer banqueting/conference facilities in the three halls on the first floor, which are equipped with movable partitions so as to have the facility of opening up the space fully in case of large gatherings. For easing guest movement, a second glass covered capsule lift has been added on one the side of the building.

In terms of utilities, this hotel is being equipped with totally new energy efficient air conditioning system based on the VRF Technology, solar heated panels for water heating, a 600 KVA Diesel Generator Set , Sewage Treatment Plant and other amenities.

MHPL is now moving ahead with the implementation of its next two hotel projects - one at Tirupati (120 room hotel) and the other one in Bodhgaya (a 60 room hotel). This is expected to be followed shortly thereafter by the project in Rishikesh – also a 120 room hotel. Basic concept design for the hotels at Tirupati & Rishikesh has already been finalized.

Madhvani Foundation Alumni Association Organizes Annual General Meeting

Over 150 former beneficiaries of the Madhvani Foundation scholarship programme gathered on Saturday 25th September 2010, to attend the Annual General Meeting of the newly formed Muljibhai Madhvani Foundation Alumni Association (MMASS).

“We are really excited about this AGM. It will be the first MMASS event to be organized by the pioneer Executive Committee. We hope that it will be a platform for our members to give back to their communities, help each other and generally spread the kindness that the Madhvani Foundation showed to us,” said Roland Kokasi, MMASS Chairman. With over 600 members spread over the globe, the committee has its work cut out for it as it strives to alert its members to the presence of this association.

MMASS aims to bring together all past beneficiaries of the Foundation so that they can get to know each other, network and continue the cycle of goodwill by doing charitable acts. Top on its agenda is to inspire members to make regular contributions back to the Madhvani Foundation so that it can go on to sponsor even more students.

Speaking at the event, the Guest of Honour, Mr. Richard Byarugaba, Managing Director NSSF, urged the alumni to be good ambassadors of the Foundation in their various careers. “As representatives of the Madhvani Foundation, excellence and integrity are not an option. It is your duty to always bring credit to the Foundation and where possible build on, not detract from it,” he said.

Scholarship Committee Chairman, and MMASS Patron, Henry Kyemba meanwhile emphasized that though the association has the Madhvani Foundation’s full backing, they expected it to work towards standing on its own and to mobilize many more people, including non beneficiaries, to offer help wherever it is needed.



News in pictures

- 1.** Mr. Jerry P. Lanier, the U.S Ambassador for the Republic of Uganda (2nd row, centre) together with his family, during their visit to Kakira Sugar Ltd. on 2nd November 2010
- 2.** Visit of Mr. Hasmukh Raval (centre) and family to Kakira on 19th September 2010
- 3.** Famous Bollywood Actors, Mr. Fardeen Khan and Mr. Zayed Khan, along with Mrs. Natasha Fardeen Khan, visited the Kakira Sweet Factory. On the left are the Factory Managers.
- 4.** Guests at the Madhvani Stall during the Agricultural Trade Fair in Jinja, on 18th July 2010, being shown around by Andrew Lubaale.
- 5.** M/s Josette Sheeran (2nd right), the Executive Director of the United Nations World Food Programme, together with a group of UN delegates passing through the Kakira Airstrip during her visit to Uganda recently. They were welcomed by Mr. Richard Orr, the General Manager of Kakira
- 6.** Dr. Michael Grosspietsch, the Executive Director of Eos Visions (2nd row, right) with Renate Grosspietsch (front row, centre), Sonja Wilharm (front row, right) and Tracy Apha (front row left) during his visit to Kakira on 8th June 2010.
- 7.** Jonathan Muwaganya, Secretary, Madhvani Foundation Alumni Association (MASS), congratulates Juliet Namboira, a Foundation beneficiary who graduated with a Bachelor's degree in IT from Busoga University on 25 June 2010. Along with two other students, the group comprised the first Madhvani Scholarship beneficiaries to have graduated from Busoga University since the scholarships began. From left to Right: Julius Muyamgu (BSc. IT), Joel Kulyani (BSc. Animal Health) and Dorothy Kirumira, Vice Chairperson, MASS.
- 8.** The first Madhvani Foundation beneficiaries to graduate from Busoga University pose with the Dean, Faculty of Agriculture, Science and Technology, after the official ceremony on 25 June 2010. From left to Right: Mary Mutunda Waiswa (BSc. IT), Julius Muyamgu (BSc. IT), Dr. Moses Isabirye (Faculty Dean), Juliet Namboira (BSc. IT), Joel Kulyani (BSc. Animal Health) and John Othieno Obbo (BSc. Agric)
- 9.** Mr. Nitin Doshi, Consul General in Singapore (2nd right) and M/s Dipti Fernandis (centre) during their visit to Kakira on 25th September 2010
- 10.** Madhvani Foundation staff and members of the Alumni Executive of the Madhvani Foundation Alumni Association (MASS), pose with Eve Mashoo of Superbrands (3rd from left) at a celebration party at the Madhvani Group offices. The Madhvani Foundation won a Superbrands award in recognition of its good reputation and the valuable contribution to Uganda's education sector.
- 11.** Discussion with the consultants during the EA Common Market - Integration Negotiations in Arusha Tanzania. Seated around the table are UMA Directors, Jim Kabeho, Kadu Kiberu (Chairman) and Richard Mubiru.
- 12.** African Development Bank representative and AFREPREN Cogen for Africa Team at Kawempe Hill during their visit to Kakira on 26th August.
- 13.** Baby Shower of one of Marketing Department Staff at Kampala Corporate Office
- 14.** EADL Management receiving the Award for being in Uganda's Top 100 mid-sized companies. The event was organized by The Monitor Publications and KPMG at Kampala Serena Hotel which was held on Tuesday, 7th December, 2010



Farewell to Enoch Nkuruho, Director

Enoch Nkuruho, a long serving Executive Director for the Madhvani Group for the last 18 years, was recently appointed the Deputy High Commissioner for Uganda in Australia.

Enoch who was based at the Corporate Office in Kampala, will be greatly missed for his contribution to the Group in many areas.

During his farewell function Enoch fondly recollected his time with the Group and everyone and said that he will always remain a part of the extended Madhvani Family, despite being located so far away. He welcomed everyone to call on him in Australia

We wish Enoch all the best and success Down Under!



Dr. Jack Luyombya the Chairman, giving a speech on behalf of the Directors to thank Mr. Nkuruho for serving the Madhvani Group for 18 years.



Relaunch of Union Brand in East Africa: Ugandan Re-launch 24.9.10

EADL with the support of its principles AssaAboy re-launched the Union brand on 24th of September 2010 at the Sheraton Kampala and the guests were architects, consulting engineers expects 150 guests comprising of architects, consultants, consulting engineers, corporate and others. Union is repackaged and efforts have been put in to stop counter fits and support genuine distributors. Union and Yale are the fastest growing brands in the Building material Industry.



EADL/EABSL/Omega Elevators participated in the Architect Symposium on 28th, 29th & 30th September and had a very good response from the fraternity and is sure to translate this exposure to business in the coming month. EABSL also conducted a plumber's meet on 26th October which was attended by 70 plumbers in Kampala. All these functions were supported by the principles of EABSL.



EADL/EABSL/Omega Elevators participated in the 1st Grand Land and Property Fair organised by the Buganda Land Board and Ministry of Lands, Housing and urban Development from 13-15th October.

"EADL has embarked on a plan of rapid growth and over the next three years the company is set to grow from strength to strength. In order to meet our requirements a world class showroom is being developed which will truly showcase the brands we represent in Uganda."

*Tharun Patnaik
General Manager EADL*

EADL : Trane Award for the best Distributors in New Category : Sales in VRV



EADL was represented by Tharun Patnaik –GM EADL and Ojamboh Godfrey for a TRV training of Air conditioners sponsored by Trane Dubai .This was a good platform for the EADL team to learn and load the specification software and bring it to Kampala to work independently on various projects wherein the software takes care of recommendations, pricing, options etc and we are authorized to work independently and ask only for the final quotes.

EADL also won the highest sales award for new category and was presented with a plaque for the same by the M.D of Trane Middle East. Above: Mr. Imad Kaba seen here with the Trane Senior Management from their Middle East Opeartion with GM-EADL- Tharun Patnaik and Senior AC Technician Mr. Godfrey Ojamboh.

EADL recognised in the top 100 Mid-sized companies in Uganda: 2010

EADL was recently inducted to this elite club and certified by KPMG due to its continues growth in Revenue and profits with brand building ability and introducing world class building material brands to Uganda.

An award was handed over at a function in December 2010 by KPMG to the Management of EADL.



Mr. Nikesh Madhvani addresses the guests

Mwera Tea Estate Bids Farewell to Vijay Kumar

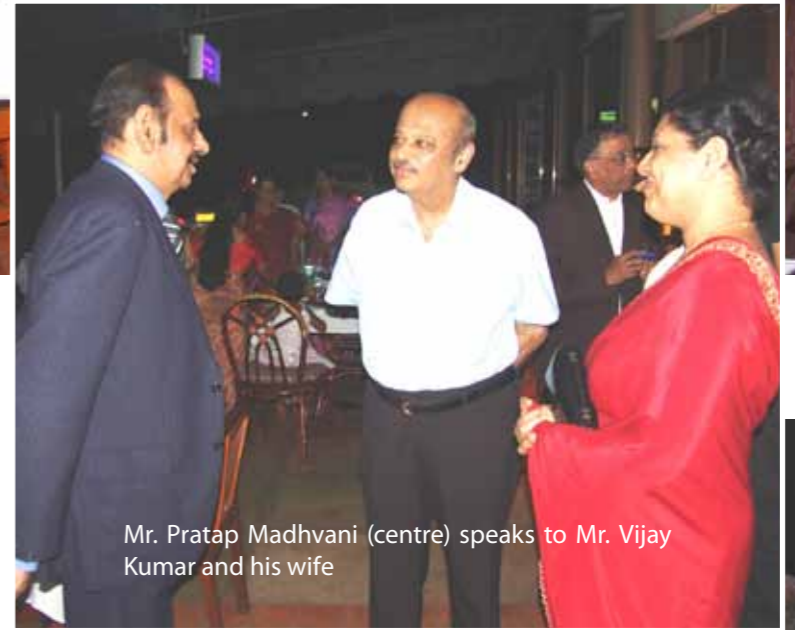
Mwera Tea Estate recently bid farewell to the General Manager, Mr. Vijay Kumar, who had worked with the company for 13 years. Since his joining the Group in 1997, the annual production of tea increased from 550,000kg to over 1 million kg.

A colourful farewell function was organized on 16th July 2010 to bid him farewell. In attendance were Joint Managing Directors, Mr. Manubhai Madhvani, Mr. Mayur Madhvani, and Directors, Mr. Pratap Madhvani, Mr. Nikesh Madhvani and family, Mr. Nitin Madhvani, Mr. Maanan Madhvani and Mr. Rickin Madhvani.

Whilst addressing the guests, Mr. Nikesh Madhvani commended Mr. Vijay Kumar for his contribution towards the increase in production and planting of more hectares of tea since he took over the company.

Mr. Mayur Madhvani also praised Mr. Vijay Kumar for his hard work and wished him the best and a safe journey back home to Kerala, South India.

Mr. Sushil Sohanlal has joined Mwera Tea Estate as the new General Manager. We wish him the best of luck!!



Mr. Pratap Madhvani (centre) speaks to Mr. Vijay Kumar and his wife



Joint Managing Director, Mr. Manubhai Madhvani greets Mr. Vijay Kumar



Rwanda
Expo

Madhvani Group wins award for 3rd best Overall Exhibitor

The 13th Rwanda International Trade Fair was held between 26th August 2010 and 8th September 2010 at Gikondo Expo Grounds, Kigali. The Madhvani Group of Companies, who took part in the expo, emerged the 3rd Best Overall Exhibitor out of 439 exhibitors. The award was presented by Rwanda's Minister of Trade and Industry, Hon. Monique Nsanzabaganwa.

The Madhvani Group of Companies was well represented by a delegation from Uganda led by Executive Director, Mr. Mwine Jim Kabeho and Corporate Marketing Manager, Mr. Raju Sareen. All the Madhvani group companies participated in this expo.

The opening ceremony was presided over by the Prime Minister of Rwanda, Hon. Bernard Makuza. Hon. Monique Nsanzabaganwa, the Minister of Trade and Industry, presided over the closing ceremony. The Madhvani Group was appreciated for being silver sponsors of the 13th Rwanda International Trade Fair and was given a certificate of recognition and a present.

MADHVANI GROUP JANUARY 2011



Kabuye Sugar Works Contributes To Rwanda's Economy

During 1997, the Madhvani Group acquired Rwanda's only sugar estate under the Government's privatization programme. The factory, which at the time of sale was dilapidated, was first refurbished and rehabilitated in Phase I, and thereafter expanded to 600 TCD in phases as the land was handed over by the government. Annually, the company produces 16,000 tonnes of sugar. The Nucleus Estate of 3,158 Ha (around 1,700 Ha under cane), provides 40% of the sugar cane and 1,400 independent small and large outgrower farmers supply the balance of sugar cane from about 2,200 Ha.

Kabuye Sugar Works is committed to Rwanda's economic development and has truly played a tremendous role in getting it back on the road. A great deal has been done in improving the rural economy. There has been a steady growth in employment and economic activity in the region. The company currently has 420 employees in the factory and around 5,000 workers employed on contract for agricultural operations, who along with their families, benefit from the operations of the sugar complex. Kabuye has other spin-off benefits to the country's development of business opportunities, in the form of transport, trading and revenue to the national coffers by way of direct and indirect taxes. Value Added Tax collected has increased from FRW 15.311million in 1998 to FRW 264.103 million. Other backward and forward linkages have been of immense benefit to the growing economy. Kabuye Sugar is committed to Rwanda's development with the objective of building a future for the generation of tomorrow.

East African Packaging Solutions Limited



East African Packaging Solutions Limited (EAPSL) started the production of high quality cardboard packaging in February 2009. The main raw material for the product, paper, is sourced from reputable suppliers worldwide to take advantage of the best prices.

The production equipment was brand new and sourced from one of the world's leading manufactures, Ming Wei, Taiwan. This included a fully automatic state of the art 5 ply corrugated line with PLC and computerized controls, a four-colored flexographic printer with die cutter and in line folder gluer and high speed stitching, gluing machine and punching machines.

The unit has just recently placed another order for a new four-colour flexographic printer with slotter and diecutter, which will be in operation by January 2011 and will increase capacity.

The company is currently producing and selling 500 tonnes of corrugated boxes monthly with a target of 700 tonnes per month by the middle of next year. EAPSL also exports corrugated boxes to Rwanda, Burundi, D.R Congo and Southern Sudan. The present export is 60 tonnes per

month with a target of 125 tonnes per month in the near future. "The entire Sales and Marketing Team are ready to meet the challenge that lies ahead" says Muhamed Nizam, the Sales and Marketing General Manager.

EAPSL which had been a joint venture was acquired fully by the Madhvani Group during November, 2010 and is now a fully owned subsidiary of the Group.

Commenting on the recent shareholder change the General Manager, Mr. Garud Swamy said "we are positive that with the Group's full force behind us this will undoubtedly lead us from strength to strength into the future given the advantages and synergies".



MADHVANI GROUP JANUARY 2011

Chobe Safari Lodge

The Gem on the Nile

The newest addition to our Family of Lodges...



Located in Murchison falls National Park, Chobe Safari Lodge is undoubtedly one of Uganda's National Treasures. We invite you to come and discover the hidden Gem of luxury just 3 hours away from Kampala and at a special pre opening offer.

For more information contact:

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