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The Madhvani Group is one of the largest conglomerates in East Africa, with diversified investments in Uganda, Rwanda, South Sudan, Tanzania and India, putting it at the forefront of industrial development in the region.

Affiliate companies that make up the Group are regular participants, industry giants and award winners in the region's trade and agricultural exhibitions. This year has been no different, as we scooped the award for 'Best Sector Exhibitor Fast Moving Consumer Goods' during the Uganda International Trade Fair.

Among our consumer goods taking the market by storm are the Kakira Distillery range of spirits and liqueurs. This year alone, Kakira spirits brands have won an impressive 35 medals in total in a range of prestigious international quality awards. The awarded brands include Kakira Gin, Kakira Vodka, Kakira Coffee Flavoured Vodka, Kakira Gold Rum, Kakira Silver Rum, Kakira Dark Rum and Wild Crane Waragi. There is also a new and affordable brand offering making its debut, the Kingsman Gold Liqueur, which is expected to be just as well received.

The Kakira Distillery was conceived as part of our journey to forward integrate our sugar processing with valueadded products. Further in order to mitigate climatechange risks, Kakira Sugar Limited has embarked on a five-phase irrigation project that will cover its nucleus estate and satellite at Kayunga.

Under Excel Construction Limited, we have completed the refurbishment, restoration and improvement of the iconic Ivory Tower. This building was been representative of Makerere University, and Kampala's skyline for decades until it was gutted by fire. It is satisfying to be the team that was trusted to restore it to its full - and safer - glory.

East African Distributors Limited was also trusted with a project of national significance when they were tasked with supplying fire trucks to the Entebbe International Airport. EADL are the sole distributors for the state-of-theart air rescue vehicles that the airport recently procured to ensure compliance with international safety standards.

On a sombre note, in this issue we eulogise Surendra Madhvani, fourth son of Group founder Muljibhai Madhvani.

My thanks to everyone who has contributed time, ideas and material to this edition.

Angela Kintu Rwabose editor@kakirasugar.com



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The Most Rev. Dr. Stephen Samuel Kaziimba Mugalu, the Archbishop of the Church of Uganda, has hailed the Madhvani Group and family for their tireless efforts towards supporting religious establishments across Uganda.

Archbishop Kaziimba Mugalu visited the Kakira estate along with Rev. Moses Mugalu, Rev. Johnson Kansime, Adam Sadiki and Godwin Atukwatirire. He was received by the Joint Managing Directors, Mayur Madhvani and Kamlesh Madhvani.

The Archbishop said he personally came to express his gratitude to Kakira Sugar Limited and the Madhvani Group for their immense contributions to various religious establishments in the country. He also thanked them for caring for the less fortunate, and for contributing to the building of the nation by paying taxes.

During his visit, the Archbishop toured the factory and observed the significant progress in the manufacturing of sugar and by-products, including electricity, ethanol, and

Kakira Sugar Limited (KSL), along with the affiliate companies that make up the Madhvani Group, look to the wellbeing of the communities in which they operate. There are regular scheduled donations by the Kakira Local Donation Committee to churches, orphanages, babies' homes and homes for the destitute all around Busoga region. Items given regularly include building materials, foodstuffs, soap, sugar and sweets. Other necessities such as clothing, diapers and toys are given from time to time.

"For the Madhvani Group, CSR activities are not just about continued support.



one-off donations; they are a way to give back sustainably to the communities we serve, work and live in," Mayur Madhvani said, adding that there is a huge social burden to care for orphans, the destitute, the elderly and those marginalised by physical disability.

Beyond contributing to the building of churches and caring for vulnerable groups, the Madhvani family has supported education in Uganda since colonial times, due to the vision of the founding father, Muljibhai Prabudhas Madhvani.

The Muljibhai Madhvani Foundation is a charitable trust that runs Uganda's oldest and largest private scholarship fund, offering in excess of UGX 750 million in university scholarships each year. In 2018, KSL also established the Kakira Sugar Busoga Foundation. The UGX400 million scholarship fund is aimed at specifically sponsoring students in vocational training to address the high levels of unemployment in the

The Joint Managing Directors, Mr. Mayur Madhvani and Mr. Kamlesh Madhvani, assured the Archbishop of their

## In memory of Surendra Madhvani



Mr. Surendra Muljibhai Madhvani, aged 82, passed away on September 20, 2024, at his home in Mumbai, India. He had suffered prolonged ill health for a decade.

Surendra was born on November 26, 1942, in India to Muljibhai Prabudas Madhvani, the founder of Kakira Sugar Works, and Mrs. Parvatiben Kotecha Madhvani. He was one of 12 siblings in the Madhvani family. Tragically, he and his siblings lost their parents at a young age and were raised by their elder brothers, Mr. Jayant Madhvani and Mr. Manubhai Madhvani, who acted as guardians. Surendra Madhvani received his early education in Kakira, which was typical at the time, and later attended the Lawrence School in India as a boarder from a young age, where he formed lasting friendships.

He returned to Kakira to rejoin the family business under the guidance of Mr. Jayantbhai and Mr. Manubhai. Initially, he worked in the cotton ginning sector, visiting cotton farmers to purchase their crop in cash. He often travelled with the business managers for these transactions where he would learn the business at ground level, as he used to say.

Surendra was also involved with Nile Breweries Limited, where people remember him as a humble and down-to-earth young man. In 1968, he married Miss Maya Hindocha from the Hindocha family in Kenya, who were the owners of the Miwani Sugar Mills, thereby uniting two prominent business families. Later he was appointed to establish a textile mill for the group, resulting in the creation of Mulco Textiles. At that time, it became one of the largest and most modern textile mills in East Africa.

He was also involved in the tragic events of 1972 in Uganda, when Asian were expelled from Uganda. He assisted in evacuating his family and helping staff members of the group who were forced to leave the country, including his son Rickin, born in February 1972. After these events, he lived in Kenya and London, where he had a daughter, Priya, born in December 1973.

In 1986, Surendra returned to his beloved Uganda in an attempt to revive the business that had deteriorated under Idi Amin's regime. Unfortunately, his health issues prevented him from fully participating in the revival, and he took on a more supportive role by serving on the boards of several group companies until his passing.

He will be remembered by many, especially his family, for his immense humility and strong belief in fairness. He was always eager to help those in need. He cherished the time before the expulsion and felt deeply disturbed by the events that transpired, including subsequent rifts in the Madhvani family.

His wife, Maya Madhvani, said, "Suru, my husband, was a good human being and a kind, loving person who cared deeply for his family." He often remembered his late mother and his youngest brother, Mukesh, who passed away at an early age. These memories stayed with him throughout his illness in later life. It was clear that family meant everything to him; he sought to emulate his father and elder brothers. He was also blessed with two grandchildren, Aarav and Aaron Madhvani, and he cherished the time he spent with Aarav at Kakira from 2010 to 2014, showering him with love and attention.

Those closest to him will remember his passion for cars, sunglasses, golf and music by Jim Reeves and Tom Jones. He enjoyed listening to their songs on his Hi-Fidelity stereo, which was considered cutting edge technology at the time, alongside his dear friend Cedric D'Souza. He drove a striking purple 1969 Ford Thunderbird, which reflected the extroverted side of his personality. Old friends have shared how much fun he was and how he always went the extra mile for others. They expressed their sadness that his ill health severely limited his involvement in the group, especially during the past 10 years he spent in India, where he was cared for by a team of dedicated medical staff.

We honour the memory and contribution of Surendra Muljibhai Madhvani. May he rest in peace.

# Kakira to commission irrigation project

Kakira Sugar Limited (KSL) is in the final stages of installing the first phase of an extensive centre pivot irrigation system on the nucleus and Kayunga satellite estates. Phase One on each estate covers approximately 1,000 hectares of cane. KSL has so far invested approximately UGX 20bn and UGX 17bn on the irrigation project in the Kakira and Kayunga estates respectively.

KSL Irrigation Manager Morgan Muleya says the project was motivated by the need to mitigate the effects of frequent droughts, which have had a negative effect on sugarcane yields. "Droughts have become more frequent in recent years, prompting management to prioritise the installation of irrigation systems to supplement rainfall to enhance crop growth and sugarcane yields," he said.

According to the National Irrigation Policy, 2017, Uganda has a high irrigation potential, with over 15% of her surface covered by freshwater resources. Any serious agribusiness must look to irrigation to counteract the extreme climatic changes and increasingly unpredictable weather patterns.

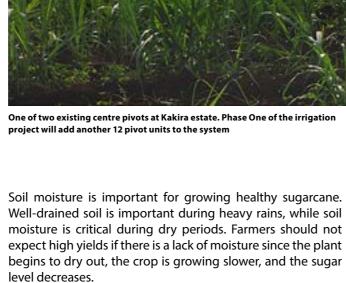
"Irrigation will not only provide water to the sugarcane crop during dry periods, but it will also enable timely scheduling of farm activities such as planting, fertilizing and herbiciding, among others, which rely so much on moisture," Muleya explains.

## How is the rainfall affecting cane production?

Rainfall is an important factor in sugarcane production, affecting the amount of sugar produced, the quality of the crop, and the timing of harvesting.

Rainfall amount: Sugarcane needs 1,500-2,500 mm of rainfall during the growing season, which is usually about 25-50 mm per week. A lack of rainfall can cause the crop to dry out, grow more slowly, and produce less sugar.

Rainfall variability: Seasonal and annual rainfall variability can affect the quantity and quality of sugarcane. For example, uneven rainfall distribution can cause certain varieties of sugarcane to flower. Flowering can significantly reduce crop yield in commercial fields, because it depletes the sucrose reserves in the stalks and diverts energy from stalk development.



### What is a centre pivot and why was it chosen?

Centre pivot irrigation is a form of overhead sprinkler irrigation consisting of several segments of pipe (usually galvanized steel or aluminium) joined together and mounted on wheeled towers with sprinklers positioned along its length. The machine moves in a circular pattern and is fed with water from the pivot point at the centre of the circle. Centre pivots are driven by an electric motor mounted at each tower.

Tineyi Mapako, the Senior Engineer-Irrigation (Installation and Maintenance) at Kayunga Sugar Estate, explained that the outside set of wheels sets the master pace for the rotation (typically once every three days). The inner sets of wheels are mounted at hubs between two segments and use angle sensors to detect when the bend at the joint exceeds a certain threshold, and thus, the wheels should be rotated to keep the segments aligned.

Centre pivots are usually 500 meters in length, and the Kakira/Kayunga project has a variety of pivots ranging from 300 to 500 metres to suit specific terrain. To achieve uniform application, centre pivots require an even emitter flow rate across the radius of the machine. Since the outermost towers travel farther in a given time period than the innermost spans, nozzle sizes are smallest at the inner spans and increase with distance from the pivot point.

Continued on Page 8

## **ADVANTAGES OF CENTRE PIVOTS OVER ALTERNATIVE IRRIGATION SYSTEMS**

- 1. Ability to function in undulating ground
- 2. Irrigation in a uniform manner and programmable to irrigate on a specific schedule
- 3. Reduced need for human labour
- 4. Operate at reduced pressures to conserve energy and uses less water compared to many other techniques
- 5. Can reduce the amount of soil tillage, thereby reducing water runoff and soil erosion from ground irrigation. Less tillage encourages more organic materials and crop residue to decompose back into the soil, and reduces soil compaction.
- 6. Tillage can also help with weed control. Weeds can suffocate young shoots right after planting.





Excavation to place water pipes. Below right, joining HDPE pipes using the butt welding method. Below left, a completed booster pump station at Kakira estate

and installations.

pumping units.

25ha to 80ha.

## **Project implementation**

Kakira Sugar Nucleus Estate has a very old irrigation system installed around 1960. The existing pump station and water reticulation system are in a serious state of disrepair hence requiring frequent and costly repairs. On the other hand, Kayunga Sugar Estate is fully rain-fed with no irrigation system at all.

It was necessary to not only create new pump stations, but to plan for booster stations to push the water further into the estates. 5,400 hectares of sugarcane will be converted from rain-fed to irrigated crop at Kakira Sugar Estate while 4,200 hectares will be converted at Kayunga Estate over a 5-year period.

The design for Phase 1 of the project at Kakira covers a total of 953.2 hectares, which has been divided into 9 work packages, or tasks. These include installing pumps and motors, centre





pivot systems, sprinkler systems, piping and fittings, pump

station barges, electrical works, civil works, yellow equipment

A total of 12 pump units are to be installed at Kakira, while

at Kayunga 6 pumps will be installed on barges located on

the Nile River while 2 and 3 pumps will be installed in South

and North booster pump stations, bringing the total to 11

A total of 12 centre pivots have been installed at Kakira

covering 490.9 hectares. Installed pivot sizes range from 32

to 52.5 hectares. At Kayunga 19 pivots have been installed

covering a total area of 834 hectares, with sizes ranging from

At Kakira 462.3 hectares are being installed with sprinkler

systems to ensure that areas not covered by the circular centre

## Kakira pivot irrigation project



Clockwise from top: Aerial view of a Valley centre pivot at the Kakira estate. One of the Zimmatic pivots at the Kayunga estates dwarfs an estate pick up truck. A Valley pivot at Kakira illustrating flexibility on undulating/sloping ground. A close-up of the comprehensive nozzle system

A network of underground pipelines totalling 56.7km consisting of HDPE and PVC pipes has been installed at Kakira. This network will supply water to centre pivot and sprinkler fields. At Kayunga, there is 16km of HDPE piping.

One floating pump station (barge) with four pumping units will be installed at the water source on Lake Victoria at Kakira. At Kayunga 2 barges will be installed side by side on Nile River with each barge having 3 pumping units. Fabrication of barges for both Kakira and Kayunga was done within Uganda by Jinja Marine Supplies.

Electrical installations included concrete poles, overhead conductors, underground cabling to centre pivots, transformers and control panels.

Construction of the panel room near Lake Victoria and the booster pump station has been completed. At Kayunga a panel room has also been constructed close to the Nile River. Panels rooms will house all equipment required to monitor pump operations.

In order to facilitate smooth implementation of the projects at both Kakira and Kayunga, the company has heavily invested in both mobile and stationary equipment such as 30-tonne excavators, crane trucks, a bulldozer, Tractor-Loader-Backhoes (TLBs), generators and welding machines.

## Benefits of the irrigation project for Kakira Sugar Limited

Over the course of the next five years, it is projected that the irrigation system will increase the amount of sugar produced by enhancing the average annual cane production, improving the timing of harvesting and the quality of the crop.

Furthermore, project installations have primarily been done inhouse in order to develop and enhance skills of locals. The project has thereby ensured valuable transfer of knowledge and skills required during project implementation phases and post project maintenance of systems.









Katikkiro Mayiga and Joint Managing Director Mayur Madhvani share a light moment with the pupils of Muljibhai Madhvani Primary School



## Katikkiro visits Kakira estate

The Katikkiro (prime minister) of Buganda Kingdom, Charles Peter Mayiga has applauded the management of Kakira Sugar Limited and the Madhvani Group for keeping the legacy of maintaining and running the business as a family.

Katikkiro Mayiga challenged Ugandan business communities to adopt a problem-solving mentality and keep the future generations in mind as they run and expand their businesses.

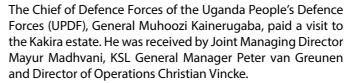
He was impressed by the modern technology and innovation at the Kakira complex, especially with regard to value addition to the by-products and the conservation of the environment.

Katikkiro Mayiga pointed out that Buganda constitutes a huge market base for Kakira's ever-growing list of products, and pledged to build a strong working partnership between Buganda and the Madhvani Group.



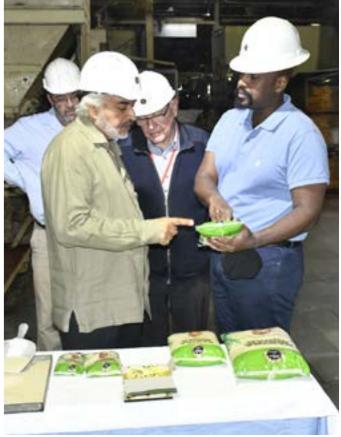
## Gen. Kainerugaba visits Kakira





Gen. Kainerugaba toured the sugar factory and bottling plant in order to familiarise himself with the investments in the industrial sector.

He thanked the Madhvani Group for their support to the training of UPDF military cadets. The Uganda Junior Staff College, the Uganda Senior Command and Staff College and the Jinja National Defence College, all located in the Jinja area, have an ongoing partnership where trainees regularly visit the Kakira Sugar Limited estate.









Excel Construction Ltd is proud to have completed the restoration of Makerere University's main building, famously known as the Ivory Tower.

Excel being one of the leading companies in Uganda's construction industry was awarded the contract for restoring Makerere University's historic Main Building after it was ravaged by fire from a faulty electrical system in September 2020.

Originally constructed in 1938, the Ivory Tower is one of Uganda's most iconic buildings, and the university desired to retain its original look.

The reconstruction of the main building commenced in March 2022 and Excel managed to complete the project within the stated time frame and budget despite the challenges faced during the construction phase, especially during the demolition of the ravaged structure.

The official handover was on October 2, 2024, and was attended by President Yoweri Museveni and Minister of Education and Sports Janet Museveni.

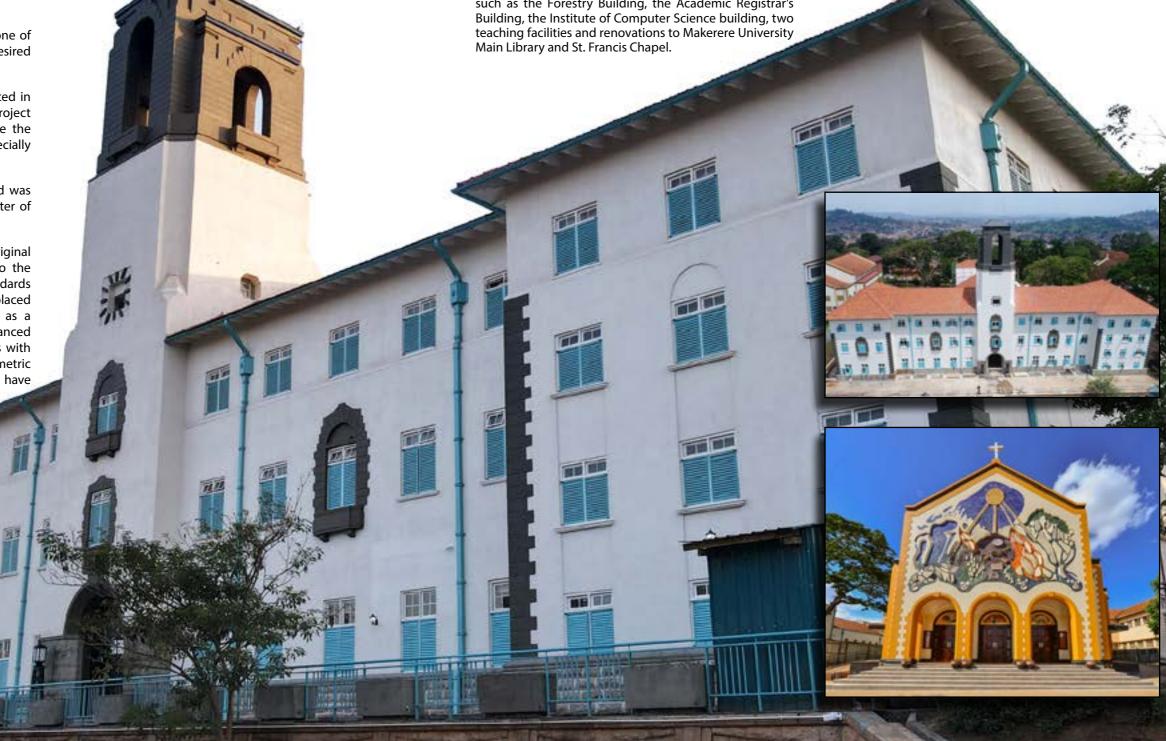
While the exterior has been restored to its original grandeur, significant changes have been made to the interior to reflect modern designs and safety standards notably, traditional wooden floors have been replaced with tiles and terrazzo, as wood was identified as a contributing factor to the fire's rapid spread. Enhanced accessibility features include pathways for persons with disabilities and a restored elevator. CCTV, biometric sensors, and firefighting equipment and alarms have been installed on the entire building.

Additional improvements include the installation of more durable concrete walls and the replacement of the plywood office dividers. The building's iconic bell, which rings at the top of each hour, has also been restored and is working effectively.

Excel's management attributed the success of this project to the hard work of its staff who took up the challenge of restoring the building in the manner that was demanded.

Excel Construction Ltd has had the pleasure and privilege of being in the ranks of long-standing partners and supporters of the university for over two decades, during which the company has executed the construction of several prestigious educational facilities on the campus such as the Forestry Building, the Academic Registrar's Building, the Institute of Computer Science building, two teaching facilities and renovations to Makerere University Main Library and St. Francis Chapel.





# Group community outreach





Donation of roofing iron sheets towards the construction of the teachers quarters at St. Jude Holy Cross Primary School, Buwekula



Donation to St. Mary's Nursery and Primary School, Nabikoote, Mrs. Sheila K. Madhvani donates food to the school each term



Donation of iron roofing sheets to St. John Victory Church received by the Secretary Mr. Kirunda Gastervus and the community members



KSL General Manager Peter van Greunen hands over footballs to Kakira Town Council LC3 Chairman and football players



Donation of trees to schools in Kamuli to mark World Environment Day 2024; a partnership between Kakira Sugar Limited and Uganda Red Cross Society



Quarterly donation of foodstuffs to Iganga Babies Home

## The Makepasi gift of mobility





In line with the Makepasi Match policy of donating wheelchairs to people with disabilities, six wheelchairs were donated over Easter, 2024. Makepasi Match gave three wheelchairs and Mr. Pratap Madhvani and family the other three.

In August 2024 Makepasi Match donated four wheelchairs, Mr. Pratap Madhvani and family three wheelchairs, and Mr. Pratap Madhvani personally two wheelchairs. The wheelchairs were given out by members of the Madhvani family, Mr. Sawan Keshwala and Mr. & Mrs. Motwani, who were visiting from Hong Kong.

Makepasi Match and Mr. Pratap Madhvani and family donate wheelchairs three times a year and Ms. Hilda is the official co-ordinator. Priority is given to children, orphans and widows. Where possible we also offer employment to PWDs. To be on the list she can be emailed at npm@makepasimatch.com or contacted at the Makepasi factory.



Donation of iron roofing sheets to St. Peters Church of Uganda received by Reverend Samuel Kaziba and church members















## **ESTEEMED GUESTS TO KAKIRA ESTATE**

- 1. AB-In Beverages delegation. Received by Joint Managing Director Kamlesh Madhvani, KSL General Manager Peter van Greunen and Director of Operations Christian Vincke - 13.03.24
- 2. CitiBank Managing Director Sarah Arapta. Received by Joint Managing Director Kamlesh Madhvani, Projects Director Sunil Agrawal, KSL Corporate Financial Controller S. Ramanathan and Financial Controller Sanjeeb Gogoi - 26.04.24
- 3. Diageo Africa team. Received by Joint Managing Director Mayur Madhvani, KSL Director Finance Satish Sawhney and Executive Director MM&Co Mwine Jim Kabeho - 15.05.24
- 4. IFC Country Manager Martine Valcin. Received by Joint Managing Directors Mayur Madhvani and Kamlesh Madhvani, Peter van Greunen, Christian Vincke, Sunil Agrawal, Satish Sawhney and KSL Works Manager Steve Markham - 19.09.24
- 5. Nile Breweries marketing team. Received by Joint Managing Director Kamlesh Madhvani and Satish Sawhney - 18.01.24
- 6. Air Commodore Kedar Thaakar. Received by Joint Managing Director Mayur Madhvani and KSL Company Secretary S. K. Iyengar - 29.07.24
- 7. BAPS Swaminayaran Saints and Babubhai Patel from Bavima Steel. Received by Joint Managing Director Mayur Madhvani, Executive Director - Commercial Harish Kalra and Executive Director - Finance & Audit K. N. Nair - 19.09.24









- 9. Minister of State for Trade, Industry and Cooperatives David Bahati. Received by Joint Managing Director Kamlesh Madhvani 12.01.24
- 10. Total Energies team. Received by Joint Managing Director Kamlesh Madhvani, Peter van Greunen and Sunil Agrawal 09.04.24
- 11. Minister of Agriculture and Animal Industry Frank Tumwebaze. Received by Joint Managing Director Mayur Madhvani, Peter van Greunen and Director Corporate Affairs K. P. Eswar 06.02.24
- 12. Jose Moran. Received by Joint Managing Director Kamlesh Madhvani, Peter van Greunen, Satish Sawhney and Steve Markham -26.01.24
- 13. Standard Chartered Bank officials. Received by Joint Managing Director Kamlesh Madhvani and K. N. Nair - 24.01.24





















## **ESTEEMED GUESTS TO KAKIRA ESTATE**

- 1. Chandarana & Family 26.06.24
- 2. Einars Garoza and Family. Received by Joint Managing Director Kamlesh Madhvani 20.04.24
- 3. Danish Embassy Team Leader Green Economy and Climate Ole Dahl Rasmussen and team. Received by Joint Managing Director Kamlesh Madhvani 02.04.24
- 4. Silpa Gadhia and Krish Gadhia. Received by Joint Managing Directors Mayur Madhvani and Kamlesh Madhvani 11.07.24
- 5. Zed Shaikh and Family. Received by Joint Managing Director Mayur Madhvani 27.09.24
- 6. Mr. Keshwala and Family. Received by Joint Managing Director Mayur Madhvani 02.08.24
- 7. Minister of State for Finance Henry Musasizi. Received by Joint Managing Director Mayur Madhvani, Director of Operations Christian Vincke and Director Corporate Affairs K. P. Eswar - 23.02.24
- 8. Minister for Tourism Tom Butime. Received by Joint Managing Director Mayur Madhvani 07.02.24
- 9. Minister for the Presidency Milly Babalanda. Received by Joint Managing Director Mayur Madhvani and KSL General Manager Peter van Greunen- 07.02.24







- 11. Nile Breweries Procurement Director and team. Received by Joint Managing Directors Mayur Madhvani and Kamlesh Madhvani, Peter van Greunen, Christian Vincke and KSL Director Finance Satish Sawhney 11.05.24
- 12. Prof. Pen Mogi, Vice Chancellor of Gulu. Received by Joint Managing Director Kamlesh Madhvani, Peter van Greunen and K. P. Eswar 20.06.24
- 13. Bianca van Zyl and Philippa Notten from The Green House, a South African firm for evaluating and benchmarking of Kakira's Scope 1 and 2 carbon footprint. Received by Safety, Health and Environment Manager Jamal Rashid 15.03.24



















## **ESTEEMED GUESTS TO KAKIRA ESTATE**

- 1. Claudia Durá. Received by Joint Managing Director Mayur Madhvani, KSL Director of Operations Christian Vincke, Head of Human Resources Susan Mataka and Jamal Rashid 26.02.24
- 2. Sue Symond and Tony Funwell. Received by Joint Managing Director Mayur Madhvani and KSL General Manager Peter van Greunen 18.07.24
- 3. Samara Madhvani and Guests 30.03.24
- 4. Shrai Madhvani Family and Guests 02.10.24
- 5. Nina Naustdal. Received by Eshan Madhvani 09.04.24
- 6. Pheona Nabasa. Received by Joint Managing Director Kamlesh Madhvani
- 7. Bhavesh Kotecha and Family. Received by Joint Managing Directors Mayur Madhvani and Kamlesh Madhvani 10.07.24
- 8. Ashok Thakkar and Family. Received by Joint Managing Director Mayur Madhvani - 15.07.24
- 9. Tanzania delegation led by Dr. Andrew M. Komba. Received by Christian Vincke, Peter van Greunen, KSL Director Finance Satish Sawhney and Projects Director Sunil Agrawal - 04.03.24
- 10. Kakira Sugar Limited Audit Committee with Joint Managing Director
- 11. KSL Environment team with General Manager Peter van Greunen -
- 12. RDC Goma and RDC Jinja. Received by Joint Managing Director Mayur Madhvani and Director Corporate Affairs K. P. Eswar 07.10.24
- 13. Proparco team. Received by Joint Managing Director Mayur Madhvani, Peter van Greunen, Sunil Agrawal, Manager Projects Finance John Mukasa and Satish Sawhney - 11.10.24
- 14. Kakira Board members bid farewell to the outgoing Chairman, James Kakooza, upon his retirement. Appreciation gift handed over by Joint Managing Director Mayur Madhvani 07.08.24





















## Marasa team participates in Wildlife Ranger Challenge







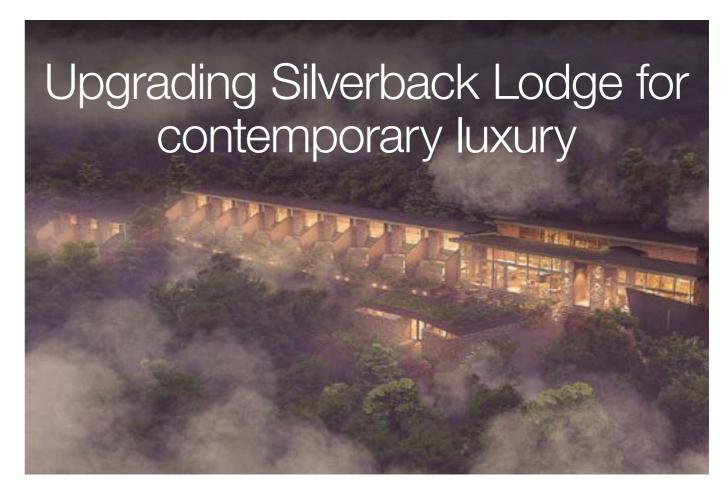


The Wildlife Ranger Challenge (WRC) 2024 was a testament to the resilience, teamwork, and dedication of Africa's wildlife rangers. Held on September 21, this half-marathon brought together more than 170 teams from across 18 African countries, showcasing the critical role rangers play in protecting our natural world.

In Uganda, Marasa Africa proudly sponsored the Queen Elizabeth National Park teams through the Uganda Conservation Foundation (UCF), an organization dedicated to supporting rangers' essential work. With Marasa Africa's support, the Queen Elizabeth teams were able to raise over \$20,000, which aids in safeguarding endangered species, maintaining wildlife habitats, and fostering sustainable relationships between local communities and protected areas.

The event saw the Kidepo Valley National Park Ranger team as the standout winner, claiming both male and female trophies in the 21-kilometer marathon held at Murchison Falls National Park. Competing against teams from Queen Elizabeth, the Kidepo Valley women's team sponsored by Marasa Africa took second place honors in the rangers challenging race.

For Marasa Africa, this sponsorship is more than just a contribution; it's a commitment to supporting the incredible efforts of rangers who defend Uganda's rich biodiversity. Through partnerships with UCF and initiatives like the Wildlife Ranger Challenge, Marasa Africa celebrates these conservation heroes and invests in a future where Uganda's wildlife and natural heritage continue to flourish.







In line with our vision to cater to the middle- and high-end foreign leisure tourists drawn to Bwindi Impenetrable National Park for gorilla trekking, Silverback Lodge is undergoing a transformation. The lodge is being repositioned as a modern, contemporary retreat, offering a unique experience in the region.

Rather than a simple refurbishment, Silverback Lodge is being redesigned and upgraded to provide a more affordable luxury experience. This extended design process, combined with a meticulous construction approach, has led to significant progress. The project is now over halfway complete, with full completion anticipated by the end of

The new Silverback Lodge will offer a fresh take on luxury in the heart of nature. perfectly blending comfort with the awe-inspiring beauty of Bwindi.





Madhvani Group Pavilion for the Uganda Manufacturers Association 30th Uganda International Trade Fair, 2024. It was held under the theme 'Celebrating 30 years of Industrial Excellence'. Madhvani Group/Kakira Sugar received the award for 'Best Sector Exhibitor Fast Moving Consumer Goods', while Kakira Sweets and Confectioneries was given a certificate for active participation.

## Madhvani Group shines at national trade and agriculture shows







At the 2024 Uganda National Agriculture Show, organised by the Uganda National Farmers Federation, Kakira Sugar Ltd was awarded Best Ago-Processing Company. Right, the First Deputy Prime Minister and Minister for East African Community Affairs, Rebecca Kadaga, receives Kakira complementary products Kakira spirits bag multiple international quality awards



BARTENDER SPIRITS AWARDS - 2024	5 medals 1 Gold, 2 Silver, 2 Bronze
EUROPEAN SPIRITS CHALLENGE - 2022	4 medals 2 Gold, 1 Silver, 1 Bronze
EUROPEAN SPIRITS CHALLENGE - 2023	7 medals 4 Gold, 3 Silver
EUROPEAN SPIRITS CHALLENGE - 2024	7 medals 3 Gold, 3 Silver, 1 Bronze
INTERNATIONAL WINES AND SPIRITS COMPETITION - 2023	4 medals 1 Gold, 2 Silver, 1 Bronze
INTERNATIONAL WINES AND SPIRITS COMPETITION - 2024	8 medals 1 Gold, 4 Silver, 3 Bronze
INTERNATIONAL SPIRITS CHALLENGE - 2024	8 medals 1 Silver, 7 Bronze
LONDON SPIRITS COMPETITION - 2024	8 medals 3 Gold, 4 Silver, 1 Bronze
MONDE SELECTION QUALITY AWARDS - 2023	6 medals 4 Gold, 2 Silver
MONDE SELECTION QUALITY AWARDS - 2024	7 medals 5 Gold, 2 Silver
SAN FRANCISCO WORLD SPIRITS COMPETITION - 2024	4 medals 1 Gold, 2 Silver, 1 Bronze
SIP AWARDS - 2023	5 medals 3 Gold, 2 Bronze



For the third consecutive year, Kakira Spirits Brands were entered into prestigious international quality awards where they won an impressive 35 medals in total in 2024.

Kakira was awarded in the Monde Selection Quality Awards, International Wines and Spirits Competition, European Spirits Challenge, London Spirits Competition, San Francisco World Spirits Competition and Bartender Spirits Awards.

This brings the overall number of awards won by the Kakira Spirits to seventy-three (73) in the three years since the brands' inception.

The awarded brands include Kakira Gin, Kakira Vodka, Kakira Coffee Flavoured Vodka, Kakira Gold Rum, Kakira Silver Rum, Kakira Dark Rum and Wild Crane Waragi.

KDL has now introduced a new and affordable brand to the market, the Kingsman Gold Liqueur, which is expected to be just as well received.

















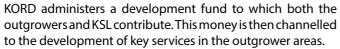
## KORD project updates



K RD

\*\*Exprise Outgrowers Stand Development Fin

Kakira Outgrowers Rural Development Fund (KORD) is an award winning not-for-profit joint venture between Busoga Sugarcane Growers Association and Kakira Sugar Limited, with the objective of improving the quality of life of the farmer communities.



This year, KORD has constructed a four classroom block convertible to a main hall at Kamigo Primary School in Buyengo Town Council. The hall will double as a standard national examination facility to the community of Kamigo.

The activities of the year also included delivery of:

- Four safe water sources in Busede and Buwenge
- A ten-stance toilet at Namaganga Primary School
- A four-classroom block at Buwiiri Primary School







Enjoy the new deck at Jinja Sailing Club

The Jinja Sailing Club is a luxury restaurant, bar and boat cruise facility on the shores of Lake Victoria, near the Source of the Nile River. The picturesque and tranquil gardens by the lake have for years been a favourite choice for relaxation.

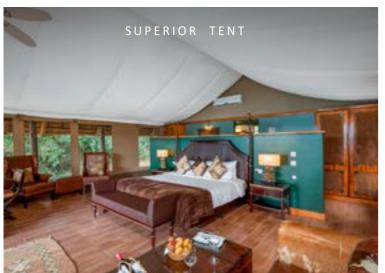
Following the construction of a new deck and extension to the Explorer's Bar, there is now even more to enjoy. The deck provides yet another unique seating space where guests can enjoy a meal, catch the game or simply take in the unparalleled and uninterrupted lakeside views Jinja Sailing Club offers.

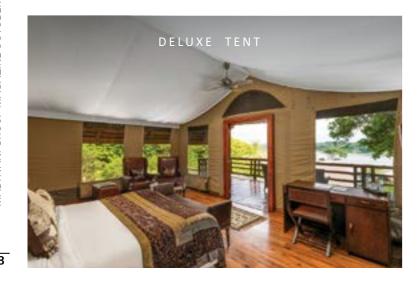
The deck can also be used to host exclusive dinner parties and private events. Jinja Sailing Club is a favoured destination for weddings and events, and often plays host to meetings and team building activities. The calm lakeside atmosphere and the fresh lake breeze provide the perfect backdrop for everything from intimate candlelit dinners to private business meetings, while the dedicated children's play area and pool ensure that the little ones are not left out.

Special boat cruises to the Source of the Nile are available for the adventurous at heart. Boating is available from 9:00am to sunset, depending on your requirements. Meals of your choice can be eaten at your convenience as you sail the majestic Nalubaale lake.









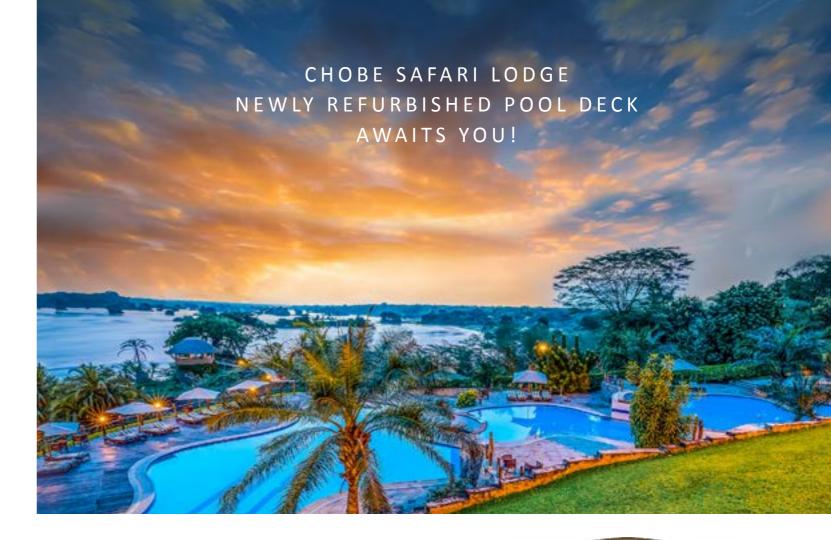
## Experience the Fully Refurbished Tents at Chobe Safari Lodge

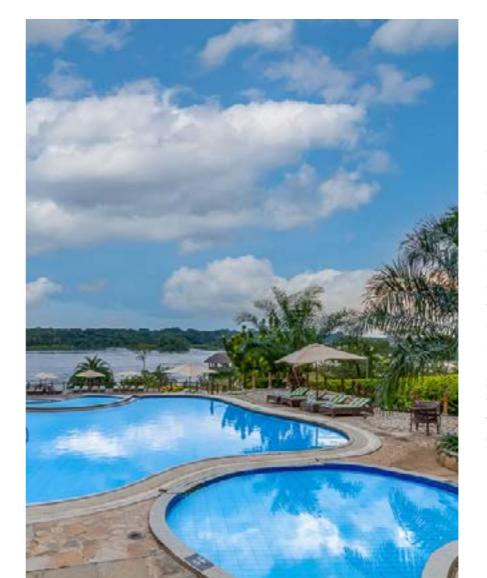
We are thrilled to announce the completion of all our Superior and Deluxe Tents at Chobe Safari Lodge! These luxurious accommodations, now fully constructed and meticulously refurbished, offer an unravelled blend of comfort and nature.

Our Superior Tents promise a one-of-a-kind adventure, where golf carts whisk you through the lush lawns, offering close encounters with hippos, elephants, and basking crocodiles along the way. The journey culminates at your lavish tent, which opens up to stunning views of Murchison Falls National Park and the Nile River.

For those seeking elevated luxury, our Deluxe Tents—now fully ready—are perched on the hilltop, boasting modern air conditioning and panoramic vistas of the winding Nile. From this prime vantage point, you'll feel entirely immersed in the breathtaking scenery of the park.

Whether you opt for the Superior or Deluxe experience, Chobe Safari Lodge is your gateway to unmatched serenity and natural beauty.







We are thrilled to announce that the refurbishment of our stunning pool deck at Chobe Safari Lodge is well underway!

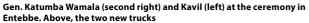
Our team is currently working on installing composite decking, which will soon create a beautiful and luxurious space for relaxation. Once completed, this inviting outdoor area will provide the perfect spot for guests to unwind, soak up the sun, and enjoy a refreshing dip in style.

Stay tuned as we transform this space into the ultimate oasis. We can't wait to welcome you to the newly refurbished pool deck at Chobe Safari Lodge!



## EADL supplies airport fire trucks





Wamala, has commissioned two Aircraft Rescue and Fire Fighting (ARFF) trucks at Entebbe International Airport.

The two Falcon 6x6 specialised chassis fire trucks were supplied by East African Distributors Limited (EADL), the sole distributors of NAFFCO products in Uganda.

During the commissioning ceremony, Gen. Katumba Wamala revealed that the procurement of the fire trucks followed audits by the International Civil Aviation Organization, whose regulations require fire trucks with capacity of 24,300 litres for an international airport.

The two new trucks have special features, including a specialized chassis and ability to carry a heavy load of water and foam. The trucks also have a foam induction system that draws foam direct from the drums.

The Minister for Works and Transport, Gen. Edward Katumba The first truck, codenamed Tango 21, has carrying capacity of 12,500 liters of water and 1,500 liters of foam, while Tango 22 has water carrying capacity of 10,500 liters, and high reach extendable turrets meant for piercing an aircraft body should the need arise.

EAST AFRICAN

The 10.5 billion shillings investment ensures the airport maintains its International Fire Category 9 status, as recommended by the International Civil Aviation Organization audits.

According to EADL General Manager Sameeh Kavil, these the first ARFF fire tenders delivered to Uganda.

"We are now expecting an order for three more specialised aircraft rescue fire tenders from the Uganda Civil Aviation Authority for their Hoima Airport project," he said.

## Digital field reporting software ups Outgrowers efficiency



At the Kakira Sugar Outgrowers Department, the majority of the workforce are in the field, and the factory operations depend on data collected by field staff.

It is therefore essential that accurate data be compiled and passed on in a timely fashion. It was with this in mind that KSL sought to partner with bPro Solutions to pilot a cuttingedge mobile digital field reporting solution.

The bPro mobile app allows for Field Reporting, Team Location, Scheduling Tasks, and Geofencing, as well as the ability to easily download reports, all in real time.

On the bPro Dashboard, users can view and manage employee location and route map as all reports are tagged with a GPS location pin to authenticate data.

The bPro user can view and download reports in Excel for further analytics or for upload to an ERP software, and also allocate tasks to field staff and receive real-time updates on task status until completion.

At Kakira Sugar, the field teams had long struggled with inefficiencies. Manual reporting meant delays, errors, and a lack of real-time insights. This all changed with the introduction of the bPro App.

Initially, the teams were skeptical. They had relied on paper forms for years, but after a few training sessions, they began

According to bPro research stats, in the average agribusiness enterprise:

employees are not engaged and driven to achieve max productivity

workforce spends 1/4th of

their work week on repetitive

loss in productivity.



Field staff can collect and submit data from their smartphones in real time

to see the app's potential. Field agents could now input data directly from their smartphones, capturing information about crop health, weather conditions, and operational progress instantly.

Within weeks, the impact was clear. Reports that once took days to compile were now available in real-time. Managers could monitor progress from the office, making informed decisions based on accurate, up-to-date information. This not only improved productivity but also boosted morale; the field teams felt more connected and empowered.

Kakira Sugar Outgrowers Department has registered a significant increase in overall efficiency and team connectivity with bPro. Also significantly, the app has reduced on paper and printing, which is good for both the budget and the

## Joining the Madhvani Group



Mike Mutiga SALES MANAGER MARASA AFRICA KENYA

With over a decade of experience in the tourism and hospitality industry, Mike brings valuable expertise to Marasa Africa Kenya. His background includes working at luxury safari lodges, five-star beach resorts, and urban deluxe hotels, focusing on sales, marketing, finance, and operations management. Mike has successfully managed hotel pre-openings, brand repositioning, and process renovations. As General Manager of a luxury lodge in the Maasai Mara, he excelled in delivering exceptional guest experiences. His previous roles include Credit Controller at a five-star hotel and Sales and Marketing Manager for a high-end property. Mike's skills in financial planning, revenue management, and staff development will enhance operational efficiency and drive success at Marasa Africa Kenya.

## **Grace Bayaga**

SALES MANAGER - MARASA AFRICA - UGANDA

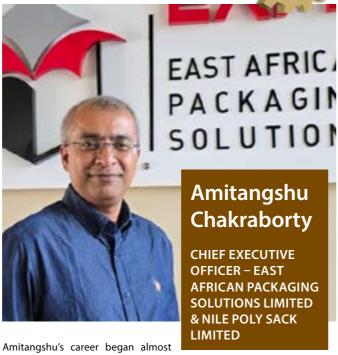
Grace brings extensive experience and an exceptional track record, making her the ideal leader for our sales efforts and strengthening ties with corporate and individual clients. With a rich media background as a TV producer, radio presenter, and TV show host in Uganda, Grace has 13 years of industry experience, excelling in public relations and strategic communication. Her fresh, trendy style aligns with the new direction of the Marasa brand, appealing to both younger clients and long-term partners. In addition to her media expertise, Grace's legal background enhances her skills in negotiations and contracts, ensuring top-tier service for our clients. Known for her dedication and professionalism, she skillfully balances creative direction with logistical precision.

## **Deepak Singh**

**FACTORY MANAGER - EAPSL** 



Deepak brings almost 20 years of experience to this role, having worked in India, Angola, Nigeria and Dubai. Although he originally began in the quality assurance sector, Deepak eventually found himself ready to take on the challenges of production. He has always worked in packaging, and having developed a thorough understanding of the packaging production processes through quality management, he is well placed to enforce and implement the required standards of work culture. He views paper packaging as the most sustainable choice for the future, and looking forward to innovating new methods of meeting consumer needs.



three decades ago in India, when he

started his first job in one of the biggest flexible packaging companies, and he has been in the packaging industry ever since. He traces his love for packaging to a childhood hobby of collecting coins, postage stamps, cigarette boxes and match boxes. Although he currently only collects postage stamps, he has worked in the packaging industry in Cameroon, Cote d'Ivoire, Kenya, Angola and Ghana, and marketed products in various continents. He eventually decided to take up this assignment in Uganda when 'climate and opportunity fell perfectly into place'. Since then it has been onwards and upwards at East African Packaging Solutions Limited (EAPSL) and Nile Poly Sack (NPS) as Amitangshu shares his experience in product development and value engineering of products along with his expertise in general management. He is looking forward to new projects, including expansion at NPS, and the inception of a new paper mill for Great Lakes Paper



## Rashid Kyasikane Ssemirembe

COMPLIANCE OFFICER – EAPSL

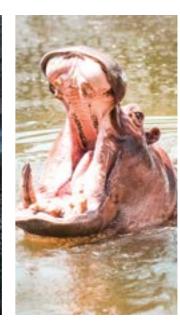
Rashid's background is in quality assurance, and he began his career in the strict environment of pharmaceutical production, eventually moving to electrical installations and power line construction. However, he saw the need to upgrade his knowledge and certification to encompass all the elements of Safety, Health, Environment and Legal compliance. His 13 years of experience includes three in the packaging industry, and he has found the EAPSL assignment to be his most challenging but most rewarding to date. He credits his success so far to the commitment of management and the Director to full compliance, and the freedom they allow him in which to innovate solutions.



## WHERE THE UNFORGETTABLE HAPPENS

















Our portfolio of historic properties are set in the greatest national parks in Uganda and Kenya and offer unrivalled safari destinations. It's the traditional East African warmth and professionalism of our team members that inspires so many of our guests to keep coming back to unwind.





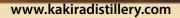
**DISCOVER** 

# KINGSMAN

VANILLA FLAVOURED
LIQUEUR

<sub>Ву</sub> Kakíra





DRINK RESPONSIBLY. EXCESSIVE CONSUMPTION OF ALCOHOL IS HARMFUL TO YOUR HEALTH. STRICTLY NOT FOR SALE TO PERSONS UNDER THE AGE OF 18.